

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, May 22, 2015 at the hour of 10:00 A.M., at 1900 W. Polk Street, in the Second Floor Conference Room, Chicago, Illinois.

## **I. Attendance/Call to Order**

Chairman Collens called the meeting to order.

Present: Chairman Lewis M. Collens and Directors Hon. Jerry Butler, Ric Estrada and Dorene P. Wiese (4)

Directors Ada Mary Gugenheim and Emilie N. Junge

Present

Telephonically: Board Chairman M. Hill Hammock (ex-officio) and Steven Scheer (non-Director Member)

Absent: None (0)

Additional attendees and/or presenters were:

Douglas Elwell – Deputy CEO of Finance and Strategy

Elizabeth Reidy – General Counsel

Steven Glass – Executive Director of Managed Care

Deborah Santana – Secretary to the Board

Randolph Johnston – Associate General Counsel

## **II. Public Speakers**

Chairman Collens asked the Secretary to call upon the registered public speakers.

The Secretary called upon the following registered public speaker:

1. George Blakemore Concerned Citizen

## **III. Action Items**

### **A. Minutes of the Finance Committee Meeting, April 17, 2015**

Director Butler, seconded by Director Estrada, moved to accept the minutes of the Finance Committee Meeting of April 17, 2015. THE MOTION CARRIED UNANIMOUSLY.

### **B. Approval of payment in the amount of \$246,061.53 to Metropolitan Chicago Healthcare Council for legal and service fees relating to the Budget Neutrality Adjustment Group Appeal. This Appeal resulted in a total benefit of \$1.86 million received by CCHHS from the Centers for Medicare and Medicaid Services. (Attachment #1)**

Director Butler, seconded by Director Wiese, moved to approve the request for payment to be made in the amount of \$246,061.53 to Metropolitan Chicago Healthcare Council, for legal and service fees relating to the Budget Neutrality Adjustment Group Appeal. THE MOTION CARRIED UNANIMOUSLY.

### **III. Action Items (continued)**

#### **C. Contracts and Procurement Items (Attachment #2)**

Douglas Elwell, Deputy Chief Executive Officer of Finance and Strategy, provided an overview of the requests presented for the Committee's consideration. The Committee reviewed and discussed the requests.

Review of all of the requests by Contract Compliance has not yet been completed; it was respectfully requested that the Committee conditionally approve these requests, pending the completion of review by Contract Compliance.

Chairman Collens asked Mr. Elwell to provide an overview of any sole-source contractual requests; Mr. Elwell reviewed the three (3) sole source contractual matters presented for the Committee's consideration (request numbers 11, 17 and 19).

With regard to request number 11, Chairman Collens inquired whether there is any way of knowing whether the System is paying a comparable price for this kind of service. Mr. Elwell stated that the County is using the same vendor for this service, with like pricing; it is difficult to determine because the time and attendance system is an older system – in terms of trying to benchmark against other hospitals, most of those hospitals are using significantly different systems.

With regard to request number 17, Mr. Elwell stated that the nitric oxide is used in the Neonatal Intensive Care Unit; the delivery system is proprietary and is the only one that is considered safe for this group of patients.

With regard to request number 19, Mr. Elwell stated that Translogic is the company that installed the pneumatic tube system; this contract is sole source because the pneumatic tube system utilizes proprietary software and hardware that can only be upgraded and maintained by factory-trained technicians employed by Translogic Corporation.

With regard to request number 2, questions were raised regarding the current Medicaid benefits allowed for adult dental care. Steven Glass, Executive Director of Managed Care, indicated that he can provide the detail of benefits; he noted that benefits were restored on July 1<sup>st</sup>, back to the full adult benefit level prior to the SMART Act implementation.

Chairman Collens asked Mr. Elwell to provide additional information on the competitive selection methodology used for request number 14. Mr. Elwell stated that, under the CCHHS Procurement Policy, if another governmental agency has awarded a contract through a competitive method for the purchase of the same or similar supplies, materials, equipment or services as those sought by the System, the System can purchase from that vendor at a price or rate at least as favorable as that obtained by the other government agency without engaging in a competitive procurement method; in this case, this vendor had a contract with the State of Oregon. This vendor is the broker for these services, and is a much larger organization of transportation companies that will be able to keep up with the System's needs. The total contract amount includes the transportation services, which is the largest piece, and includes the vendor's charge for being the broker; with regard to a question pertaining to the vendor and the comparable government's locations outside of the State of Illinois and how that might affect pricing, Mr. Elwell stated that the broker's fee is very similar no matter where the transportation services are provided. He indicated that he will provide information on the percentage that represents the broker's fee.

### **III. Action Items**

#### **C. Contracts and Procurement Items (continued)**

With regard to request number 4, Director Wiese inquired as to the criteria used to evaluate these facilities. Mr. Elwell stated that, on a weekly basis, personnel visit these patients to determine whether the care being provided is appropriate, is of good quality, and is helping that patient progress to the next level. Staff are developing the criteria for the new Request for Proposals (RFP) that will be released; he noted that the administration plans to develop criteria around all of its post-acute business, in terms of what it takes to make a good partner, what metrics will be met, and the consequences for not meeting those metrics.

Director Estrada noted that the common denominator of all three (3) sole source contracts is that the vendors are all located outside of the State of Illinois. Although they do have proprietary or patented technology, he stressed the importance of the philosophy to have additional contractors vetted who are located in the State of Illinois. Additionally, he mentioned that two (2) of the requests are pending review by Contract Compliance; he stated that he wants to make sure they are no longer pending review. Mr. Elwell stated that it is the practice that the administration will not sign any contract until Contract Compliance has completed review; that is a Board directive, and that directive is followed 100% of the time. He added that it is the System's goal to not only have contracts with vendors located within the State of Illinois, but more specifically to have them with vendors located in Cook County.

Director Estrada, seconded by Director Wiese, moved the approval of request numbers 1 through 21, subject to completion of review by Contract Compliance where appropriate. THE MOTION CARRIED UNANIMOUSLY.

**Request number 14 was withdrawn from consideration at the May 29, 2015 CCHHS Board Meeting.**

Additionally, at the May 29, 2015 CCHHS Board Meeting, request number 5 was conditionally approved, pending being found responsive to the Minority- and Women-Owned Business Enterprise provisions in the Cook County Ordinance on Procurement and Contracting, which provisions are included in the Cook County Health and Hospitals System Procurement Policy.

#### **D. Any items listed under Section III**

### **IV. Report from the Deputy Chief Executive Officer of Finance and Strategy (Attachment #3)**

- A. Financial Statements** (Attachment #4)
- B. Metrics** (Attachment #5)
- C. Report of procurement and non-procurement matters for FY2015 – 1<sup>st</sup> Quarter** (Attachment #6)
- D. Report of emergency purchases**
- E. CountyCare Update** (Attachment #7)

Mr. Elwell provided an overview of the Report, Financial Statements and Metrics; he presented the report of procurement and non-procurement matters for the 1<sup>st</sup> Quarter of 2015 for the Committee's information. Mr. Glass provided an overview of the information contained in the CountyCare Update. The Committee reviewed and discussed the information.

**IV. Report from the Deputy Chief Executive Officer of Finance and Strategy (continued)**

Mr. Elwell provided an update on an issue that impacts both detainee care and behavioral health opportunities and challenges. The administration expects to bring the strategic plan around behavioral health to the Board in June; work began on that approximately one (1) month ago, and the hope was to bring it to the Board in July, but because things are changing so quickly it is better to bring it to the Board sooner. This plan will have a significant influence on the System's opportunities to care for its detainees, and will likely prevent many individuals with behavioral health issues from becoming detainees in the first place. He noted that, by getting in front of the issue, the administration would like to start moving towards the goal of having fewer than 600 people with behavioral health issues at any given time in the jail; this means a reduction to the number that are currently in the jail today.

One of the areas that continues to be a challenge financially is the behavioral health community; Mr. Elwell stated that this community suffered as a result of the Medicaid reductions imposed under the SMART Act - this community has not totally recovered. The Board is aware of the recent transaction relating to Community Counseling Centers of Chicago (C4); at this point, the administration has only signed a provider agreement with C4 - it does not currently have an ownership interest in C4, but it does have an interest in its survival. If C4 were to completely close, the administration believes that the area providers, including the System, will be affected by their demise in two ways: 1) additional patients will present to emergency departments (EDs); and 2) many will end up at Cermak Health Services (Cermak). He stated that, when looking at this population and those who have been in Cermak in the last three (3) years, there is a fairly strong correlation; he reminded the Committee that detainees and those being treated in Cermak move into a no-pay situation, even when they are eligible for the Affordable Care Act (ACA) when they are not a detainee and are outside of Cermak.

Chairman Collens inquired whether services for the patients of C4 are being paid for by the State of Illinois. Mr. Elwell responded that C4 has a number of contracts with the State that are paying for some of the people they care for, but not for all patients. Additionally, some of the payments from the State do not cover the full cost to provide the care to the individuals. Director Estrada provided information based on his experience, as President and Chief Executive Officer of Metropolitan Family Services (MFS). He stated that a great majority of MFS' funding comes from the State of Illinois; money is privately raised to subsidize the care that is needed. He believes that C4 has traditionally had less of a capacity to privately raise money, so they are more dependent on State funding than MFS has been.

Mr. Elwell stated that C4 has a very large Assertive Community Treatment (ACT) team; that group is on-call 24 hours /7 days a week, and goes to wherever an individual is when they are in crisis. He noted that this is a service that is not as available in the community as it should be.

Mr. Elwell stated that if C4 goes out of business tomorrow, the System would lose the pre-payment made, but there is no other obligation. The System has not assumed nor guaranteed their debt; it wants to assist C4 so they can be viable, which helps the System. Mr. Elwell noted that the administration is interested in expanding what C4 is doing, by putting together a forensic ACT team, which again prevents admissions. The System has a large risk exposure with children with special needs down at La Rabida; C4 had a clinic at La Rabida and had to close it due to financial reasons. The administration would like to see that re-opened, because that could mean a \$2 million savings to the System's bottom line. Additionally, there are certain areas of the south suburban communities where there are virtually no services provided; the administration believes that it would be easier to take C4's model and move it there, which would be better than creating a model from scratch.

**IV. Report from the Deputy Chief Executive Officer of Finance and Strategy (continued)**

Director Junge stated that it is difficult to predict which patients from C4 would come to the System's ED if C4 were to close; however, when the City's mental health clinics closed, there was an estimate that ED admissions went up 30%, which was due to treating people with active mental health issues who needed, for example, 24 hour observation. She stated that lot of System patients would benefit from this relationship between the System and C4; this would fill an important void.

Director Estrada noted that the provision of mental health services in a community-based setting is generally a money-loser. If C4 were to close down completely, he was unsure how likely it would be for a place like MFS or Thresholds to want their contracts, because they would have to raise private dollars to make them whole. Additionally, the collateral damage when something like this happens can be tough; one such consequence is losing employees or parts of teams that work there. He inquired whether the administration has been assured that the teams will be kept whole; he added that every single community mental health provider has open positions available. Mr. Elwell responded that the System began considering this matter as a business strategy for itself, so quickly stabilizing C4 was important. Their staffing has dropped from 270 to 251 employees; this is being closely watched, because there is no benefit to the patients or the System if staffing drops below a certain level. The administration will provide them some guidance, because it wants to protect its investment; additionally, it will try to build a continuum and have more control where the System's money is going.

With regard to the information presented in the Financial Statements, Board Chairman Hammock noted that each of the columns on pages 2 through 4 indicate that the data is year-to-date, but do not reflect which month it is through. Mr. Elwell stated that the data is through March; he indicated that this information will be included in future presentations.

Board Chairman Hammock inquired regarding the \$100 million increase seen between February and March 2015 in the line for per-member per-month (PMPM) revenue on Page 1; he noted that the previous months' increases were approximately \$50 million. Mr. Elwell stated that the larger increase is due to the following: 1) it reflects the rapid growth of the Family Health Plan (FHP) population; and 2) it reflects the fact that the State was not originally paying CountyCare for the FHP population. March was the first month that the State started paying CountyCare for the FHP population; he noted that big gains should be seen in April, too, due to this. Board Chairman Hammock inquired regarding the data under domestic claims; he stated that, from December through February, it went from \$17 million to \$34 million to \$52 million, then in March it increased by a much smaller margin, to \$56 million. Mr. Elwell stated that, in March, the administration changed the formula for the cost to charge ratios; they reevaluated the formula based on what they think it will actually be. Board Chairman Hammock requested that, in the future, when something is way off the pattern, it would be helpful if these were highlighted and explained to the Committee.

During the discussion of the information on membership totals on slide 2 of the CountyCare presentation, Chairman Collens inquired whether the administration expects to meet budget projections for membership by the end of the year. Mr. Glass responded that, in total, they will probably not be met; budget projections may be met in perhaps two of the three populations. He indicated that, because the Seniors and Persons with Disabilities numbers are so off, he does not expect to meet budget projections for that population by the end of the year.

There were no emergency purchases to report at this time.

Director Estrada, seconded by Director Wiese, moved to receive and file the five (5) reports under Section IV. THE MOTION CARRIED UNANIMOUSLY.

**V. Adjourn**

As the agenda was exhausted, Chairman Collens declared the meeting ADJOURNED.

Respectfully submitted,  
Finance Committee of the  
Board of Directors of the  
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXX  
Lewis M. Collens, Chairman

Attest:

XXXXXXXXXXXXXXXXXXXXXXX  
Deborah Santana, Secretary

Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
May 22, 2015

ATTACHMENT #1

# COOK COUNTY HEALTH & HOSPITALS SYSTEM

**Toni Preckwinkle**  
President  
Cook County Board of Commissioners  
**John Jay Shannon, MD**  
Chief Executive Officer  
Cook County Health & Hospitals System



COOK COUNTY HEALTH  
& HOSPITALS SYSTEM  
**CCHHS**

## Cook County Health & Hospitals System Board Members

**M. Hill Hammock** • Chairman  
**Commissioner Jerry Butler** • Vice Chairman  
Lewis Collens  
Ric Estrada  
Ada Mary Gugenheim  
Emilie N. Junge  
Wayne M. Lerner, DPH, FACHE  
Erica E. Marsh, MD MSCI  
Carmen Velasquez  
Dorene P. Wiese, EdD

Date: May 18, 2015

To: Finance Chairman Collens, Board Chairman Hammock  
and Members of the Finance Committee

From: Douglas Elwell  
Deputy Chief Executive Officer, Finance and Strategy

Re: May 22, 2015 Finance Committee Meeting  
Item III(B) – Approval of payment to Metropolitan Chicago Healthcare Council  
(MCHC)

The Centers for Medicare and Medicaid Services (CMS) establish rates for a variety of hospital reimbursement streams. Many of the reimbursement rates are based on economic factors within a geographical area coupled with data submitted by hospitals. Most CMS reimbursement streams are a zero-sum game. If one geographic area receives a higher reimbursement, then a subsequent decrease occurs in another area(s). Once rates are established, hospitals have the ability to appeal. Hospitals will often participate in group appeals of CMS decisions led by the local or state hospital association to both reduce the cost of litigation, but also to improve the likelihood of settlement. CCHHS usually joins with the Metropolitan Chicago Healthcare Council (MCHC) for these appeals.

The cost of the appeal is most often contingency based and only payable upon success. In December, CCHHS received notice of a successful appeal on the Budget Neutrality Appeal 2. This was a Medicare appeal for Federal Fiscal years 2007-2011. It amounted to a total of \$1.86 million for CCHHS hospitals. After fees of \$246,061, the net benefit was a little more than \$1.61 million.

Due to the nature of the process and the inability to predict the outcome, fees are paid post-settlement. We are seeking CCHHS board approval to pay the fees incurred on this appeal. Attached you will find the detail per hospital.

cc: John Jay Shannon, MD – Chief Executive Officer

**APPROVED**

MAY 29 2015

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM



John H. Stroger, Jr. Hospital  
of Cook County

Cook County Bureau of Health Services

RECEIVING REPORT FOR AND/OR SERVICES

RECEIVED FROM:

MCHC  
Metropolitan Chicago Healthcare Council  
222 South Riverside Plaza, Suite 1900  
Chicago, IL 60606  
Invoice number 077559

P.O. NO.

Check which applies:

Partial shipment

Complete Shipment

Not Received

Vendor number

93361

Quantity	Unit	DESCRIPTION OF MATERIAL AND/OR SERVICES RECEIVED	Rate
		Budget Neutrality Appeal Part 2	
		FEES	
1		BNA 2 Group Appeal -Final Success Fee for John H. Stroger Hospital of Cook County	\$ 192,125.57
1		BNA 2 Group Appeal -Final Success Fee for Oak Forest Hospital of Cook County	\$ 10,329.47
1		BNA 2 Group Appeal - Final Success Fee-Provident Hospital of Cook County	\$ 43,606.39

\$ 246,061.43

INSTRUCTIONS

1 This form to be completed for each delivery of materials and /or services. Enter quantity, unit and description in space provided

If shipment is short or carton is in poor condition do not sign bill unless this shortage or condition is noted on the bill or receipt and signed by the transportation carrier's agent

3 If you discover concealed damage, keep material in original shipping container and notify Purchasing Department at once (using this form, complete all pertinent information) in order that a concealed damage report may be obtained

QUANTITY AND QUALITY OF MATERIAL RECEIVED MUST BE CERTIFIED ON THIS COPY

I certify that the articles above have been received, that the quantity and quality thereof have been verified with exceptions, if any, noted above

Douglas Z. Ellwell  
SIGNATURE OF PERSON RECEIVING MATERIALS AND/OR SERVICES DESCRIBED ABOVE

2/12/15  
DATE RECEIVED



VOUCHER FORM  
COOK COUNTY GOVERNMENT

(FORM 29 A)

MCHC Metropolitan Chicago Healthcare Council  
222 South Riverside Plaza Suite 1900  
Chicago, IL 60606

Date **2/17/2015**

FOR COUNTY  
USE ONLY

DEPARTMENT

1200

Req. No.

Purchase

Order No.

Invoice 077559

Seller's Invoice Number

VENDOR NO.:

COST CENTER

36-4000212

Stroger Hospital

8910533.530390

DELIVERED TO

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	Budget Neutrality Appeal part 2 FEES		
	BNA 2 Group Appeal -Final Success Fee for John H. Stroger Hospital of Cook County <i>Cook County</i>	\$	192,125.57
1	BNA 2 Group Appeal -Final Success Fee - Oak Forest Hospital of Cook County	\$	10,329.47
1	BNA 2 Group Appeal -Final Success Fee - Provident Hospital Hospital of Cook County	\$	43,606.39

DEPARTMENT APPROVAL

TOTAL:

\$246,061.43

WE HEREBY CERTIFY THAT THIS INVOICE IS  
RENDERED IN FULL CONFORMITY WITH THE  
PURCHASE ORDER OR CONTRACT AND  
MEETS THE SPECIFICATIONS CONTAINED  
THEREIN. FEDERAL REGULATIONS ARE ALSO  
COMPLIED WITH.

I HEREBY CERTIFY THAT I HAVE EXAMINED THE RECEIVING  
REPORT FROM THE USING DEPARTMENT AND IT AGREES WITH  
THIS INVOICE AND THAT SATISFACTORY EVIDENCE IS ATTACHED  
HEREWITH OF RECEIPT OF GOODS AND OR SERVICES.

EXAMINED AND APPROVED

AUDITOR

VENDORS SIGNATURE

PURCHASING AGENT

COMPTROLLER

**MCHC**Metropolitan Chicago  
Healthcare Council222 South Riverside Plaza, Suite 1900  
Chicago, IL 60606  
(312) 906-6000**INVOICE**

Invoice Number 077559  
Invoice Date February 10, 2015  
  
Project 1040-2012-02  
Task 074093MST  
Page 1 of 2  
  
Payment Terms On Receipt

**Bill To:**John Cookinham, CFO  
Cook County Hospital & Health  
1901 W. Polk St.  
Suite 220  
Chicago, IL 60612

**POISON**  
**Help** A Program of the  
Metropolitan  
Chicago  
Healthcare  
Council  
**1-800-222-1222**  
ILLINOIS POISON CENTER

Description		Amount
Budget Neutrality Appeal Part 2		
Fees	BNA 2 Group Appeal - Final Success Fee - John H. Stroger Jr. Hospital of Cook County	192,125.67
Fees	BNA 2 Group Appeal - Final Success Fee - Oak Forest Hospital of Cook County	10,329.47
Fees	BNA 2 Group Appeal - Final Success Fee - Provident Hospital	43,606.39
Invoice Total		<u>246,061.53</u>

Please direct questions concerning this invoice to the attention of Laura Torres at 1-312-906-6171.

**MCHC**Metropolitan Chicago  
Healthcare Council222 South Riverside Plaza, Suite 1900  
Chicago, IL 60606**INVOICE**

Invoice Number	077559
Project	1040-2012-02
Page	2 of 2

Bill To: Cook County Hospital & Health

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PLEASE DETACH AND INCLUDE REMITTANCE WITH PAYMENT

**MCHC**Metropolitan Chicago  
Healthcare Council

Please Remit To:

**MCHC - Service Corporation**  
PO Box 95468  
Chicago, IL 60694-5468

Invoice Number	077559
Project	1040-2012-02
Task	074093MST
Master Customer ID	074093
Invoice Total	\$ 246,061.53

Amount Paid

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## Final CMS Settlement Amount for BNA - 2 Group Appeal

14-0124 John H. Stroger Jr. Hospital of Cook County

FY Begin Date	FY End Date	DRG Payment	IME Payment	DSH Payment	Total Proxy Payment Amount	0.9 Factor	CMS Settlement Amount
12/1/2006	11/30/2007	\$15,140,027.12	\$6,404,663.98	\$5,000,331.60	\$26,545,022.70	1	\$291,995.26
12/1/2007	11/30/2008	\$16,914,666.49	\$7,103,908.92	\$5,814,902.09	\$29,833,477.50	1	\$328,168.24
12/1/2008	11/30/2009	\$15,803,430.63	\$7,323,809.26	\$5,203,952.82	\$28,331,192.71	0.9	\$280,478.80
12/1/2009	11/30/2010	\$15,594,021.79	\$6,876,321.58	\$5,227,292.20	\$27,697,635.57	0.9	\$274,206.59
12/1/2010	9/30/2011	\$13,957,150.43	\$6,198,787.61	\$5,026,983.96	\$25,182,922.00	1	\$277,012.15
TOTAL							<b>\$1,451,861.04</b>



**MCHC**

Metropolitan Chicago  
Healthcare Council

222 S. Riverside Plaza, Chicago IL 60606  
mchc.org T 312.906.6000 F 312.506.4900

### Back-up for Invoice for BNA-2 Group Appeal Success Fee

**John H. Stroger Jr. Hospital of Cook County**  
**14-0124**

Additional Reimbursement Recovered (i.e., Total CMS Settlement Amount)		\$1,451,861.04
Less Fees & Out-of-Pocket Expenses (i.e., Discounted Apportioned Legal Fees)		(\$5,098.21)
Recovered Amount		\$1,446,762.83
Success Fee (13.3% of Recovered Amount)		\$192,419.46
Advance Payment for Anticipated Fees Paid by the Hospital at the time of Agreement to Participate	\$3,107.00	
Legal Fees Paid by Hospital for First Call for Funds	\$2,285.00	
Reconciliation of Legal Fees – Balance Due/(Credit)	(\$293.79)	(\$293.79)
Net Amount due MCHC		<b>\$192,125.67</b>

*Provision on fees from the Engagement Letter for Medicare Group Appeal Challenging Errors in the Standardized Amount (executed between the Hospital and Baker Healthcare Consulting)*

*To fairly apportion the fees associated with this appeal, services will be billed to all participants throughout the U. S. and its territories on a pro rata basis, depending upon each participating provider's estimated amount in controversy compared to the total estimated amount in controversy for all participating providers. There may be multiple PRRB groups formed to challenge this issue. Administratively, however, we will treat all groups as a single project.*

*BHC will bill quarterly for Mr. Baker's consulting services and the legal costs and expenses incurred on this project at a discounted rate of eighty percent (80%) of standard hourly rates. Dale Baker's 2012 standard rate is \$520 per hour, and Hall Render attorneys' standard hourly rates range from \$495 for the most senior partner to \$195 for new associates. All hourly fees and reasonable expenses for services rendered by BHC or Hall Render on behalf of BHC shall be paid to BHC.*

*BHC, Hall Render, and the Association will share a success fee of 13.3% of the Recovered Amount, to be divided as follows: Association: 3.3%, BHC and Hall Render: 10%. The success fees will apply to all individual years under appeal. For purposes of this engagement, "Recovered Amount" includes any additional reimbursement recovered in connection with this matter, be it through settlement, administrative resolution, litigation, adoption of new regulations or enactment of new legislation addressing the matter, less fees and out-of-pocket expenses. The Recovered Amount will include only the additional reimbursement obtained retroactively.*



## Final CMS Settlement Amount for BNA - 2 Group Appeal

**14-0300 Provident Hospital**

FY Begin Date	FY End Date	DRG Payment	IME Payment	DSH Payment	Total Proxy Payment Amount	0.9 Factor	CMS Settlement Amount
12/1/2006	11/30/2007	\$5,994,732.58	\$297,235.33	\$1,767,894.82	\$8,059,862.73	1	\$88,658.49
12/1/2007	11/30/2008	\$5,832,842.73	\$268,990.19	\$2,018,754.37	\$8,120,587.29	1	\$89,326.46
12/1/2008	11/30/2009	\$4,690,830.71	\$199,467.96	\$1,636,198.03	\$6,526,496.70	0.9	\$64,612.32
12/1/2009	11/30/2010	\$4,261,579.75	\$235,099.04	\$1,490,592.71	\$5,987,271.50	0.9	\$59,273.99
12/1/2010	9/30/2011	\$1,709,694.02	\$103,051.24	\$685,103.04	\$2,497,848.30	0.9	\$24,728.71
<b>TOTAL</b>							<b>\$326,599.97</b>



**MCHC**

Metropolitan Chicago  
Healthcare Council

222 S. Riverside Plaza, Chicago IL 60606  
mchc.org T 312.906.6000 F 312.506.4900

## Back-up for Invoice for BNA-2 Group Appeal Success Fee

**Provident Hospital  
14-0300**

Additional Reimbursement Recovered (i.e., Total CMS Settlement Amount)		\$326,599.97
Less Fees & Out-of-Pocket Expenses (i.e., Discounted Apportioned Legal Fees)		(\$1,442.44)
Recovered Amount		\$325,157.53
Success Fee (13.3% of Recovered Amount)		\$43,245.95
Advance Payment for Anticipated Fees Paid by the Hospital at the time of Agreement to Participate	\$905.00	
Legal Fees Paid by Hospital for First Call for Funds	\$177.00	
Reconciliation of Legal Fees – Balance Due/(Credit)	\$360.44	\$360.44
Net Amount due MCHC		<b>\$43,606.39</b>

*Provision on fees from the Engagement Letter for Medicare Group Appeal Challenging Errors in the Standardized Amount (executed between the Hospital and Baker Healthcare Consulting)*

*To fairly apportion the fees associated with this appeal, services will be billed to all participants throughout the U. S. and its territories on a pro rata basis, depending upon each participating provider's estimated amount in controversy compared to the total estimated amount in controversy for all participating providers. There may be multiple PRRB groups formed to challenge this issue. Administratively, however, we will treat all groups as a single project.*

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**MCHC**

Metropolitan Chicago  
Healthcare Council

222 S. Riverside Plaza, Chicago IL 60606  
mchc.org T 312.906.6000 F 312.506.4900

### Back-up for Invoice for BNA-2 Group Appeal Success Fee

**Oak Forest Hospital of Cook County  
14-0301**

Additional Reimbursement Recovered (i.e., Total CMS Settlement Amount)		\$82,032.51
Less Fees & Out-of-Pocket Expenses (i.e., Discounted Apportioned Legal Fees)		(\$379.64)
Recovered Amount		\$81,652.87
Success Fee (13.3% of Recovered Amount)		\$10,859.83
Advance Payment for Anticipated Fees Paid by the Hospital at the time of Agreement to Participate	\$242.00	
Legal Fees Paid by Hospital for First Call for Funds	\$668.00	
Reconciliation of Legal Fees – Balance Due/(Credit)	(\$530.36)	(\$530.36)
Net Amount due MCHC		<b>\$10,329.47</b>

*Provision on fees from the Engagement Letter for Medicare Group Appeal Challenging Errors in the Standardized Amount (executed between the Hospital and Baker Healthcare Consulting)*

*To fairly apportion the fees associated with this appeal, services will be billed to all participants throughout the U. S. and its territories on a pro rata basis, depending upon each participating provider's estimated amount in controversy compared to the total estimated amount in controversy for all participating providers. There may be multiple PRRB groups formed to challenge this issue. Administratively, however, we will treat all groups as a single project.*

*BHC will bill quarterly for Mr. Baker's consulting services and the legal costs and expenses incurred on this project at a discounted rate of eighty percent (80%) of standard hourly rates. Dale Baker's 2012 standard rate is \$520 per hour, and Hall Render attorneys' standard hourly rates range from \$495 for the most senior partner to \$195 for new associates. All hourly fees and reasonable expenses for services rendered by BHC or Hall Render on behalf of BHC shall be paid to BHC.*

*BHC, Hall Render, and the Association will share a success fee of 13.3% of the Recovered Amount, to be divided as follows: Association: 3.3%, BHC and Hall Render: 10%. The success fees will apply to all individual years under appeal. For purposes of this engagement, "Recovered Amount" includes any additional reimbursement recovered in connection with this matter, be it through settlement, administrative resolution, litigation, adoption of new regulations or enactment of new legislation addressing the matter, less fees and out-of-pocket expenses. The Recovered Amount will include only the additional reimbursement obtained retroactively.*

## Final CMS Settlement Amount for BNA - 2 Group Appeal

**14-0301 Oak Forest Hospital of Cook County**

FY Begin Date	FY End Date	DRG Payment	IME Payment	DSH Payment	Total Proxy Payment Amount	0.9 Factor	CMS Settlement Amount
12/1/2006	11/30/2007	\$1,706,287.58	\$78,524.58	\$342,281.38	\$2,127,093.54	1	\$23,398.03
12/1/2007	11/30/2008	\$1,348,310.18	\$41,116.63	\$353,465.53	\$1,742,892.34	1	\$19,171.82
12/1/2008	11/30/2009	\$1,401,367.52	\$10,567.60	\$430,229.19	\$1,842,164.31	0.9	\$18,237.43
12/1/2009	11/30/2010	\$1,253,200.73	\$6,678.93	\$316,486.62	\$1,576,366.28	0.9	\$15,606.03
12/1/2010	8/31/2011	\$467,018.47	\$5,026.23	\$95,552.02	\$567,596.72	0.9	\$5,619.20
<b>TOTAL</b>							<b>\$82,032.51</b>

Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
May 22, 2015

ATTACHMENT #2

COOK COUNTY HEALTH AND HOSPITALS SYSTEM

ITEM III(C) REVISED

MAY 22, 2015 FINANCE COMMITTEE MEETING

CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor	Service or Product	Fiscal impact not to exceed:	Indicate if Sole Source	Affiliate / System	Begins on Page #
Accept Grant Renewal						
1	Illinois Department of Public Health	Service - Tuberculosis Directly Observed Therapy	Grant renewal amount \$42,460.00		CCDPH	3
Increase Contracts						
2	DentaQuest of Illinois	Service - dental benefits management	\$6,000,000.00		Managed Care	4
3	Medidal, Inc.	Service - pharmacy prescription claims processing service	\$4,500,000.00		System	5
Extend Contracts						
4	GlenCrest Healthcare & Rehabilitation Center, LTD	Service - long-term care for ventilator patients	No fiscal impact		SHCC	6
	Glenshire Nursing & Rehabilitation Center, LTD					
	Elmwood Care, Inc.					
Extend and Increase Contracts						
5	NuCare Services Corporation	Service - short- and long-term care services	\$3,000,000.00		PHCC, SHCC	7
6	RML Specialty Hospital	Service - acute care services	\$1,500,000.00		SHCC	8
7	Star Security and Detective Agency, Inc.	Service - security services	\$1,395,732.00		PHCC	9
8	Anchor Mechanical	Service - maintenance and repair of refrigeration and ventilation system	\$960,000.00		SHCC	10
9	UPS Mail Innovation	Service - delivery and postal services	\$600,000.00		SHCC	11
10	Allied Health Professionals, LLC	Service - physical, occupational and speech therapy	\$212,576.00		SHCC	12
11	ASC Systems, LLC, formerly Analytical Science Corporation	Service - maintenance and support of time and attendance system	\$168,000.00	Sole Source	System	13
12	Select Medical	Service - rehabilitation agency staffing	\$151,840.00		SHCC	14
Amend, Extend and Increase Contract						
13	Beckman Coulter, Inc.	Product and Service - chemistry equipment, supplies and tests	\$2,020,268.47		SHCC	15

COOK COUNTY HEALTH AND HOSPITALS SYSTEM  
ITEM III(C) REVISED  
MAY 22, 2015 FINANCE COMMITTEE MEETING  
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor	Service or Product	Fiscal impact not to exceed:	Indicate if Sole Source	Affiliate / System	Begins on Page #
<b>Execute Contracts</b>						
14	First Transit, Inc.	Service - transportation benefit	\$8,000,000.00		Managed Care, System	16
15	CDW-G	Product - information technology equipment	\$1,921,491.55		System	17
16	CyraCom, LLC	Service - System-wide telephonic and video remote interpreter services	\$1,300,000.00		System	18
17	IKARIA/INO Therapeutics	Product - inhaled nitric oxide for critical care	\$549,996.00	<b>Sole Source</b>	SHCC	19
18	Devicor Medical Products, Inc.	Product - biopsy supplies	\$438,303.16		SHCC	20
19	Translogic Corporation d/b/a Swisslog Healthcare	Service - pneumatic tube system maintenance and repair	\$212,400.00	<b>Sole Source</b>	SHCC	21
20	Standard Textile Company, Inc.	Product - cubicle curtains (patient care)	\$174,375.00		SHCC	22
21	CDW Government	Service - Cisco Smartnet SW support	\$172,000.00		System	23

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Terry Mason, MD, Chief Operating Officer, Cook County Department of Public Health (CCDPH)	
<b>DATE:</b> 04/20/2015		<b>PRODUCT / SERVICE:</b> Service – Tuberculosis Directly Observed Therapy	
<b>TYPE OF REQUEST:</b> Grant Contract Renewal		<b>VENDOR / SUPPLIER:</b> Illinois Department of Public Health, Springfield, IL	
<b>ACCOUNT:</b> *		<b>FISCAL IMPACT:</b>	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> \$42,460.00
<b>CONTRACT PERIOD:</b> 01/01/2015 thru 12/31/2015		<b>CONTRACT NUMBER:</b> 55180252C	
<b>COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A			

### PRIOR CONTRACT HISTORY:

The previous Grant Contract #45180033B provided treatment for active Tuberculosis disease patients. It was approved by the Cook County Health and Hospitals System (CCHHS) Board on 05/30/2014.

### NEW PROPOSAL JUSTIFICATION:

As a state certified health department, The Cook County Department of Public Health (CCDPH) is mandated to provide treatment for active Tuberculosis disease. This grant contract provides funding for trained CCDPH health care workers to deliver prescribed TB medications to patients, observe patients swallow every dose of medication, check for side effects, document the patient visit, and answer any patient questions.

\*The cost of the early termination of this grant is \$0.00.

### TERMS OF REQUEST:

This is a request to renew Grant Contract number 55180252C in an amount not to exceed \$42,460.00, as needed, for a period of twelve (12) months from 01/01/2015 to 12/31/2015.

CCHHS Deputy CEO:

Douglas L. Elwell, Deputy Chief Executive Officer

CCHHS CEO:

John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

MAY 29 2015

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**

**1**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Steven Glass, Executive Director, Managed Care		<b>EXECUTIVE SPONSOR:</b> <i>DLC</i> Douglas L. Elwell, Deputy Chief Executive Officer	
<b>DATE:</b> 05/03/2014		<b>PRODUCT / SERVICE:</b> Service-Dental Benefits Management	
<b>TYPE OF REQUEST:</b> Increase Contract		<b>VENDOR / SUPPLIER:</b> DentaQuest of Illinois, LLC, Boston MA	
<b>ACCOUNT:</b> 896-362		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$6,000,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 11/01/2014 thru 10/31/2015		<b>CONTRACT NUMBER:</b> H14-25-089	
<b>X</b>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> Comparable Government Procurement		
	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

The Cook County Health and Hospitals System (CCHHS) executed contract number H14-25-089 in an amount not to exceed \$3,000,000.00, as needed for twelve (12) months from 11/1/2014 thru 10/31/2015 for dates of service 07/01/2014 through 10/31/2015.

### NEW PROPOSAL JUSTIFICATION:

This request is to increase funding for the CountyCare membership that has continued to increase with the addition of the FHP and SPD populations, which has resulted in an increased volume of dental claims.

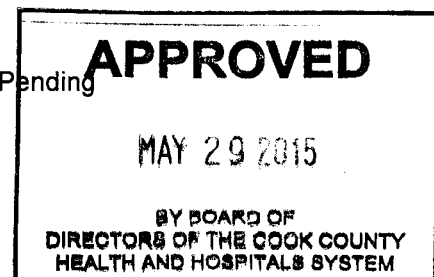
Effective July 1, 2014, Public Act 98-0651 restored Medicaid adult dental benefits to 2011 levels. As a result, CountyCare entered into an agreement for dental benefits management for all CountyCare members which includes a PMPM fee for provider contracting and maintenance of a dental provider network, as well as the at-cost processing of dental claims. DentaQuest is the vendor currently used by the State of Illinois, selected through a competitive method, for the same services sought by the CCHHS.

### TERMS OF REQUEST:

This is a request to increase contract number H14-25-089 in an amount not to exceed \$6,000,000.00, as needed, for the remainder of the contract period.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer



Request #


2

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

# Cook County Health & Hospitals System

## AS AMENDED

### BOARD APPROVAL REQUEST

<b>SPONSOR:</b> CaTanya Norwood, Pharm D., Director of Pharmacy		<b>EXECUTIVE SPONSOR:</b> Peter Daniels, Chief Operating Officer, Hospital Based Services 	
<b>DATE:</b> 05/06/2015		<b>PRODUCT / SERVICE:</b> Services – Pharmacy Prescription Claims Processing Service	
<b>TYPE OF REQUEST:</b> Increase Contract		<b>VENDOR / SUPPLIER:</b> Medidal, Inc., Waconia, MN	
<b>ACCOUNT:</b> 890-260		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$4,500,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 11/01/2014 thru 10/31/2017		<b>CONTRACT NUMBER:</b> H14-25-045	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

#### PRIOR CONTRACT HISTORY:

The Cook County Health and Hospitals System (CCHHS) approved contract number H14-25-045 on 10/31/2014 in the amount of \$500,000.00 for a thirty-six (36) month period from 11/01/2014 thru 10/31/2017 for the provision of prescription claims processing services for the seven CCHHS ambulatory pharmacies. The agreement provides patient eligibility/processing on claims for outpatients who are identified as "self-pay" and rebilling claims for prescriptions that have been rejected by third party payors. The service identifies potential third-party payors and verifies Medicaid and Medicare D eligibility. Medidal, Inc. is paid a contingency fee of 10% of collections.

#### NEW PROPOSAL JUSTIFICATION:

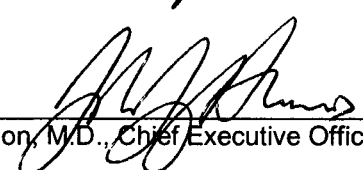
This request to increase the contract is necessary to maintain the prescription claims processing services. Medidal was able to process and rebill for in excess of \$6,100,000.00.

#### TERMS OF REQUEST:

This is a request to increase contract number H14-25-045 in an amount not to exceed \$4,500,000.00, as needed, for the remainder of the contract period from 06/01/2015 thru 10/31/2017.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT: Pending

CCHHS Deputy CEO:   
Douglas L. Elwell, Deputy Chief Executive Officer

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

MAY 29 2015

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**

**3**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •



# Cook County Health & Hospitals System

**AS AMENDED**

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Mary Sajdak, Senior Director, Integrated Care		<b>EXECUTIVE SPONSOR:</b> Douglas L. Elwell, Deputy Chief Executive Officer <i>DLE</i>	
<b>DATE:</b> 05/08/2015		<b>PRODUCT / SERVICE:</b> Long Term Care for Ventilator Patients	
<b>TYPE OF REQUEST:</b> Extend Contract		<b>VENDOR / SUPPLIER:</b> GlenCrest Healthcare & Rehabilitation Center, LTD, Chicago Ill; Glenshire Nursing & Rehabilitation Center, LTD, Richton Park, Ill; Elmwood Care, Inc., Elmwood Park, Ill	
<b>ACCOUNT:</b> 897-272		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$0.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 6/01/2015 thru 11/30/2015		<b>CONTRACT NUMBER:</b> H12-25-016 Elmwood Care, Inc. H12-25-017 GlenCrest Healthcare and Rehabilitation H12-25-019 Glenshire Nursing and Rehabilitation	
<input checked="" type="checkbox"/> <b>COMPETITIVE SELECTION METHODOLOGY:</b> <u>RFP extension at same rates</u>			
<input type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>			

### PRIOR CONTRACT HISTORY:

The Board of the Cook County Health & Hospitals System (CCHHS) approved contracts on 03/29/2012 in the amount of \$9,000,000.00 for a period of 36 months from 03/01/2012 thru 02/28/2015. Contract number H12-25-016 in the amount of \$4,500,000.00, contract number H12-25-017 in the amount of \$2,250,000.00, and contract number H12-25-019 in the amount of \$2,250,000.00.

The contracts are for the transfer of long term ventilator patients from Stroger Hospital to one of the three chosen facilities. GlenCrest Healthcare and Rehabilitation Center, Glenshire Nursing and Rehabilitation Center or Elmwood Care where their highly trained staff can meet the needs of the patients and provide medical services long term. The choice of these three vendors, because of their locations, provides coverage to the North, South and West sections of the CCHHS catchment area.

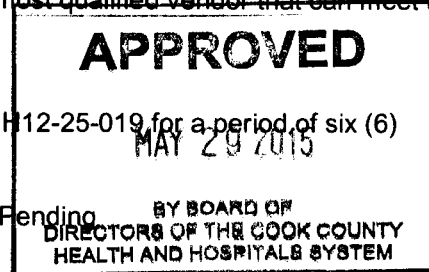
### NEW PROPOSAL JUSTIFICATION:

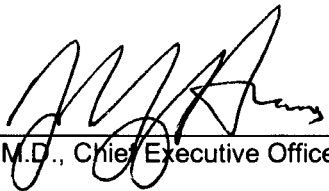
This request is to extend the current contracts and allow the vendor to continue to provide long term care services. We will be going through the competitive procurement process to identify the ~~most qualified vendor that can meet the~~ needs of CCHHS.

### TERMS OF REQUEST:

This is a request to extend contracts numbered H12-25-016, H12-25-017 and H12-25-019 for a period of six (6) months from 06/01/2015 thru 11/30/2015 with no increase fiscal impact.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending



CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**Request #**

**4**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

# Cook County Health & Hospitals System

## AS AMENDED

### BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Mary Sajdak, Senior Director, Integrated Care		<b>EXECUTIVE SPONSOR:</b> Douglas L. Elwell, Deputy Chief Executive Officer <i>D22</i>	
<b>DATE:</b> 04/29/2015		<b>PRODUCT / SERVICE:</b> Service - Short Term Care & Long Term Care	
<b>TYPE OF REQUEST:</b> Extend & Increase Contract		<b>VENDOR / SUPPLIER:</b> NuCare Services Corporation, Lincolnwood, IL	
<b>ACCOUNT:</b> 897-272 Stroger Hospital \$2,724,055.00 891-272 Provident Hospital <u>\$275,945.00</u> \$3,000,000.00		<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 06/01/2015 thru 11/30/2015		<b>CONTRACT NUMBER:</b> H10-72-086	
<b>COMPETITIVE SELECTION METHODOLOGY:</b> X RFP <u>extension at same rates</u>			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>			

#### PRIOR CONTRACT HISTORY:

The Board of the Cook County Health & Hospitals System (CCHHS) approved a contract on 06/25/2010 in the amount of \$6,374,725.00 for a period of one (1) year from 08/01/2010 thru 07/31/2011 with NuCare Services Corporation to provide short term and long term care services for patients being discharged from CCHHS facilities. These patients cannot be discharged home and at the time of discharge lack the resources or insurance coverage necessary to secure these services directly. The contract contains 5 single year renewal options subject to CCHHS approval. The contract was extended by the Board on 07/29/2011 for the one year period in the amount of \$7,300,000.00 for the period from 08/01/2012 thru 07/31/2012. Amendments were presented and approved to extend the contract in time only from 08/01/2012 thru 07/31/2013. An amendment was approved by the Board on 01/24/2014 to extend and increase the contract from 12/01/2013 thru 11/30/2014 in the amount of \$5,435,854.88. An amendment was approved by the Board on 12/12/2014 to extend and increase the contract from 12/1/2014 thru 05/31/2015 in the amount of \$2,800,000.00.


#### NEW PROPOSAL JUSTIFICATION:

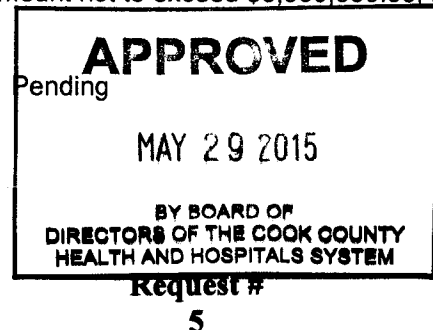
This request is to extend and increase the current contract and allow the vendor to continue to provide short and long term care services. We will be going through the competitive procurement process to identify the most qualified vendor that can meet the needs of CCHHS.

#### TERMS OF REQUEST:

This is a request to extend and increase contract number H10-72-086 in an amount not to exceed \$3,000,000.00, as needed, for a period of six (6) months from 06/01/2015 thru 11/30/2015.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer



• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## AS AMENDED

### BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Mary Sajdak, Senior Director – Integrated Care		<b>EXECUTIVE SPONSOR:</b> <i>DZE</i> Douglas L. Elwell, Deputy Chief Executive Officer	
<b>DATE:</b> 05/01/2015		<b>PRODUCT / SERVICE:</b> Service – Acute Care Service	
<b>TYPE OF REQUEST:</b> Extend & Increase Contract		<b>VENDOR / SUPPLIER:</b> RML Specialty Hospital, Chicago, IL	
<b>ACCOUNT:</b> 897-272		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$1,500,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 06/01/2015 thru 11/30/2015		<b>CONTRACT NUMBER:</b> H11-72-077	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> <u>RFP extension at same rates</u>		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

#### PRIOR CONTRACT HISTORY:

The Cook County Health and Hospitals System (CCHHS) Board approved contract number H11-72-077 in the amount of \$2,200,000.00 on 07/09/2011 for the period from 08/01/2011 thru 07/29/2012. RML Specialty Hospital provides acute rehabilitation services to patients from Stroger Hospital's critical care units. This contract provides acute care services provided by RML Specialty Hospital to wean patients from mechanical ventilation. The Department of Supply Chain Management approved a contract to extend the term of the agreement thru 07/31/2013 by exercising the first of two additional one-year renewal options. A subsequent renewal was approved by the Department of Supply Chain Management to extend the term to 07/31/2014. The CCHHS and the contractor further agreed to amend the contract to extend the term until 11/30/2014. A request to extend and increase the contract was approved by the CCHHS Board on 12/12/2014 in the amount of \$1,300,000.00 for the period from 12/01/2014 thru 05/31/2015.

#### NEW PROPOSAL JUSTIFICATION:

This request is to extend and increase the current contract and allow the vendor to continue to provide acute rehabilitation services. We will be going through the competitive procurement process to identify the most qualified vendor that can meet the needs of CCHHS.

#### TERMS OF REQUEST:


This is a request to extend and increase contract number H11-72-077 in an amount ~~not to exceed \$1,500,000.00~~, as needed, for a period of six (6) months from 06/01/2015 thru 11/30/2015.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

**APPROVED**

MAY 29 2015

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
**6**

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Peter Daniels, Chief Operating Officer, Hospital Based Services <i>PSD</i>	
<b>DATE:</b> 05/11/2015		<b>PRODUCT / SERVICE:</b> Service – Security Services	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Star Security and Detective Agency, Inc. Chicago, IL	
<b>ACCOUNT:</b> 891-260	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$1,395,732.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>ORIGINAL CONTRACT PERIOD:</b> 02/01/2014 thru 04/30/2015		<b>REVISED CONTRACT PERIOD:</b> 05/01/2015 thru 04/30/2016	<b>CONTRACT NUMBER:</b> H10-25-135
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFQ		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A		

### PRIOR CONTRACT HISTORY:

The Cook County Health and Hospitals System (CCHHS) Board approved a contract with Star Security and Detective Agency, Inc. on 09/30/2010 in the amount of \$6,733,008.54 for security services at Provident Hospital, Near South clinic and the Outpatient Pharmacy desk. The contract was awarded for a period of thirty-six (36) months from 10/09/2010 thru 10/08/2013. There has been several Amendments to extend and increase approved by the Board. Most recent an Amendment approved on 07/25/2014 to extend thru 04/30/2015 and increase by \$1,273,272.00.

### NEW PROPOSAL JUSTIFICATION:

The scope of work for Provident Hospital has been reviewed and revised. The scope of work has been reduced to be comparable with the current environment and will yield no negative impact to the safety of our patients and staff. This is a request to extend and increase the contract with Star Security to be co-terminus with the Digby contract for the ACHN clinics so that appropriate due diligence can be done across the system for a combined security solution.

### TERMS OF REQUEST:

This request is to extend and increase contract number H10-25-135 in an amount not to exceed \$1,395,732.00 as needed, for a twelve (12) month period from 05/01/2015 thru 04/30/2016.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: *Douglas L. Elwell*  
Douglas L. Elwell, Deputy, Chief Financial Officer

CCHHS CEO: *John Jay Shannon*  
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

MAY 29 2015

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

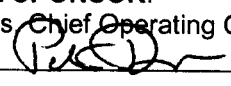
Request #

7

# Cook County Health & Hospitals System

## AS AMENDED

### BOARD APPROVAL REQUEST

<b>SPONSOR:</b> James DeLisa, System Director of Plant Operations, CCHHS		<b>EXECUTIVE SPONSOR:</b> Peter Daniels, Chief Operating Officer, Inpatient Services 	
<b>DATE:</b> 11/18/2014		<b>PRODUCT / SERVICE:</b> Service - Maintenance and Repair of Refrigeration and Ventilation System	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Anchor Mechanical, Inc., Chicago, IL	
<b>ACCOUNT</b> 897-450		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$960,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 3/01/2013 thru 05/31/2015		<b>REVISED CONTRACT PERIOD:</b> 06/01/2015 thru 11/30/2015	
		<b>CONTRACT NUMBER:</b> H12-72-013	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP <u>extension at same rates</u>		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A		

#### PRIOR CONTRACT HISTORY:

The Cook County Health and Hospitals System (CCHHS) Board of Directors approved this contract on 03/28/2013 in the amount of \$2,722,599.89 for the period from 03/01/2013 thru 02/28/2014. This contract resulted from a RFP award for the provision of maintenance and repair services for the refrigeration and ventilation system at Stroger Hospital. The contract was extended through 08/31/2014. On 12/12/2014 the Board approved a request to extend the contract through 02/28/2015 and increase by \$960,000.00. An amendment was executed by the Department of Supply Chain Management to extend the contract period through 05/31/2015.

#### NEW PROPOSAL JUSTIFICATION:

This request will continue to provide maintenance and repair services for the refrigeration and ventilation system while the RFP process is facilitated for ongoing requirements.

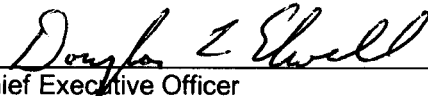
#### TERMS OF REQUEST:

This is a request to extend and increase contract number H12-72-013 in an amount not to exceed \$960,000.00, as needed, for a period of six (6) months from 06/01/2015 thru 11/30/2015.


CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE?

Pending

MAY 29 2015

CCHHS Deputy CEO:   
Douglas Elwell, Deputy Chief Executive Officer

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer


Request #  
8

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein  
CORE Center •

# Cook County Health & Hospitals System

## AS AMENDED

### BOARD APPROVAL REQUEST

<b>SPONSOR:</b> CaTanya Norwood, Pharm D., Director of Pharmacy		<b>EXECUTIVE SPONSOR:</b> Peter Daniels, Chief Operating Officer, Hospital Based Services 	
<b>DATE:</b> 05/05/2015	<b>PRODUCT / SERVICE:</b> Service – Delivery and Postal Services		
<b>TYPE OF REQUEST:</b> Extend and Increase Contract	<b>VENDOR / SUPPLIER:</b> UPS Mail Innovation, Alpharetta GA		
<b>ACCOUNT:</b> 897-260	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$600,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>ORIGINAL CONTRACT PERIOD</b> 11/01/2011 thru 04/30/2015		<b>REVISED CONTRACT PERIOD:</b> 05/01/2015 thru 09/30/2015	<b>CONTRACT NUMBER:</b> H11-25-110
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP <u>extension at same rates</u>		
	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

#### PRIOR CONTRACT HISTORY:

This contract was approved by the Cook County Health and Hospitals System (CCHHS) Board of Directors on 10/27/2011 in the amount of \$1,800,000.00 for the period from 12/01/2011 thru 11/30/2014. The Pharmacy Department requires a delivery and postal service for delivery of the mail-order prescriptions to the patients. On 01/30/2015 the Board approved a request to extend the contract through 04/30/2015 and increase by \$300,000.00.

#### NEW PROPOSAL JUSTIFICATION:

This request to extend and increase the contract is necessary to maintain delivery and postal service for the mail-order prescriptions to the patients. The Pharmacy Department is in the process of seeking a replacement vendor via the GPO/Novation partnership or by using CCHHS's RFP methodology.

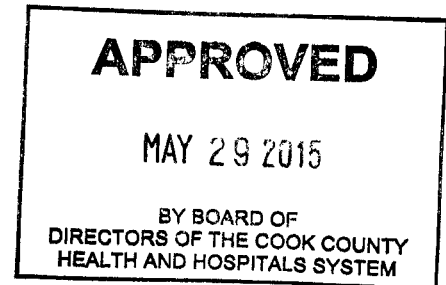
#### TERMS OF REQUEST:

This is a request to extend and increase contract number H11-25-110 in an amount not to exceed \$600,000.00, as needed, for a period of five (5) months from 05/01/2015 thru 09/30/2015.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT: Pending

CCHHS Deputy CEO:   
Douglas L. Elwell, Deputy Chief Executive Officer

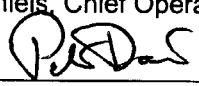
CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer



**Request #**  
**9**

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Torsten Muehl, Director, Physical, Occupational and Speech Therapy, CCHHS		<b>EXECUTIVE SPONSOR:</b> Peter Daniels, Chief Operating Officer Hospital Based Services 	
<b>DATE:</b> 05/05/2015		<b>PRODUCT / SERVICE:</b> Service – Physical, Occupational Speech Therapy	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Allied Health Professionals, LLC – Chicago, IL	
<b>ACCOUNT:</b> 897- 275		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$212,576.00	<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 06/30/2012 thru 06/29/2015		<b>REVISED CONTRACT PERIOD:</b> 06/30/2015 thru 06/29/2016	
<b>CONTRACT NUMBER:</b> H12-25-056			
X	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP – Multiple vendors (2012)		
	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

The Cook County Health and Hospitals System (CCHHS) Board awarded a contract to Allied Health Professionals, LLC on 06/29/2012 for the provision of Physical, Occupational and Speech Therapy. The contract was awarded in the total amount of \$852,780.00 for period from 06/30/2012 thru 06/29/2015. This contract offered a one-year extension option.

### NEW PROPOSAL JUSTIFICATION:

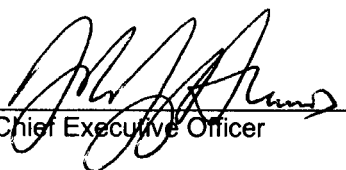
The contract extension is necessary to maintain Rehabilitation agency staffing for Physical, Occupational, Speech and Audiology Therapy services at Stroger Hospital. Allied is one of multiple vendors selected through the RFP process to offer these services. This request is to exercise the one-year extension option offered in the initial contract.

### TERMS OF REQUEST:

This is a request to extend and increase contract H12-25-056 in an amount not to exceed \$212,576.00, as needed for a period of twelve (12) months from 06/30/2015 thru 06/29/2016.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT: Pending

CCHHS Deputy CEO:   
Douglas L. Elwell, Deputy Chief Executive Officer

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

MAY 29 2015

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**10**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Donna Hart, Chief Information Officer		<b>EXECUTIVE SPONSOR:</b> Douglas L. Elwell, Deputy Chief Executive Officer <i>DLE</i>	
<b>DATE:</b> 04/23/2015	<b>PRODUCT / SERVICE:</b> Service – Maintenance and Support of Time and Attendance System		
<b>TYPE OF REQUEST:</b> Extend and Increase Contract	<b>VENDOR / SUPPLIER:</b> ASC Systems, LLC – Ft. Meyers FL., formerly Analytical Science Corporation		
<b>ACCOUNT:</b> 890-441	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$168,000.00	<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A	
<b>ORIGINAL CONTRACT PERIOD:</b> 06/01/2014 thru 05/31/2015		<b>REVISED CONTRACT PERIOD:</b> 06/01/2015 thru 05/31/2016	<b>CONTRACT NUMBER:</b> H14-25-024
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

### PRIOR CONTRACT HISTORY:

The Cook County Health and Hospitals System (CCHHS) Board approved contract number H12-25-050 on 06/29/2012 in the amount of \$336,000.00 for ASC Systems, LLC to provide the time and attendance system services for a two (2) year period from 06/01/2012 thru 05/31/2014. The contract was later amended in the amount of \$11,333.00 to include Oak Forest Health Center increasing the total contract amount to \$347,333.00 through the end of the contract period. A request to execute contract number H14-25-024 in an amount not to exceed \$168,000.00, was approved by the CCHHS Board on 05/30/2014 for a period of twelve (12) months from 06/01/2014 thru 05/31/2015 with an option for an additional one year renewal with no increase in cost.

### NEW PROPOSAL JUSTIFICATION:

This request is to extend and increase the contract with ASC Systems by exercising the renewal option to maintain currently installed software and hardware that supports the time and attendance application that is utilized throughout the CCHHS. There is no cost increase or scope of service changes from the original contract.

### TERMS OF REQUEST:

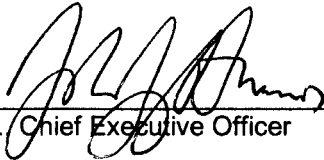
This is a request to extend and increase contract H14-25-024 in an amount not to exceed \$168,000.00, as needed, for a period of twelve (12) months from 06/01/2015 thru 05/31/2016.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Yes

**APPROVED**

MAY 29 2015

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

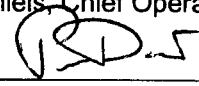
**Request #**  
**11**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •



# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Torsten Muehl, Director, Physical, Occupational and Speech Therapy, CCHHS		<b>EXECUTIVE SPONSOR:</b> Peter Daniels, Chief Operating Officer, Hospital Based Services 	
<b>DATE:</b> 05/05/2015		<b>PRODUCT / SERVICE:</b> Service – Rehabilitation Agency Staffing	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Select Medical – Skokie IL	
<b>ACCOUNT:</b> 897-132		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$151,840.00	<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 07/01/2015 thru 06/30/2016		<b>CONTRACT NUMBER:</b> H12-25-059	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP – Multiple vendors (2012)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

The Cook County Health and Hospitals System (CCHHS) Board awarded contract number H12-25-059 to Select Medical Rehab Services on 06/29/2012 in the amount of \$1,199,280.00 for a period of thirty-six (36) months for the period from 06/30/2012 through 06/29/2015. An amendment to increase the contract in the amount of \$497,780.00 was approved by the CCHHS Board on 11/29/2012. The contract provides physical, occupational and speech therapies to CCHHS patients. There were five (5) staffing vendors selected by utilizing a standard tabulation and scoring tool. The contract included one-year extension option.

### NEW PROPOSAL JUSTIFICATION:


This request is to extend and increase the existing contract to maintain rehabilitation agency staffing for physical, occupational, speech and audiology therapy services throughout CCHHS. This request is to exercise the one-year extension option offered in the original contract.

### TERMS OF REQUEST:

This is a request to extend and increase contract number H12-25-059 in an amount not to exceed \$151,840.00, as needed for a period of twelve (12) months from 07/01/2015 thru 06/30/2016.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT: Pending

CCHHS Deputy CEO:   
Douglas L. Elwell, Deputy Chief Executive Officer

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

MAY 29 2015

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

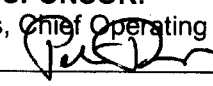
**Request #**  
**12**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## AS AMENDED

### BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Joanne Marcichow-Dulski, Director Laboratories		<b>EXECUTIVE SPONSOR:</b> Peter Daniels, Chief Operating Officer Hospital Based Services 	
<b>DATE:</b> 05/04/2015	<b>PRODUCT / SERVICE:</b> Product & Service -		
<b>TYPE OF REQUEST:</b> Amend, Increase and Extend Contract	<b>VENDOR / SUPPLIER:</b> Beckman Coulter, Inc.		
<b>ACCOUNT:</b> 897-365	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$2,020,268.47	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>ORIGINAL CONTRACT PERIOD:</b> 09/15/2010 thru 09/14/2015		<b>REVISED CONTRACT PERIOD:</b> 09/14/2015 thru 09/14/2016	
<b>CONTRACT NUMBER:</b> H10-25-059 – Beckman Coulter		<b>CONTRACT NUMBER:</b> H10-25-065 – Northwestern Pharmaceutical	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP <u>extension</u>		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

#### PRIOR CONTRACT HISTORY:

The Cook County Health and Hospitals System (CCHHS) Board of Directors approved contract H10-25-059 on 08/26/2010 in the amount of \$1,908,037.50 for the period from 09/15/2010 thru 09/14/2015. The reagents, supplies, and consumable supplies enable the lab to perform complete Hematology Analyzer Testing. The Cook County Health and Hospitals System (CCHHS) Board of Directors approved contract H10-25-065 on 06/29/2010 in the amount of \$11,450,246.90 for the period from 07/01/2010 thru 06/30/15. The Beckman Coulter Olympus Instrument allows the lab to perform necessary Chemistry and Immunology Analyzer testing. Both contracts currently cover John H. Stroger Jr., and Provident Hospital.

#### NEW PROPOSAL JUSTIFICATION:

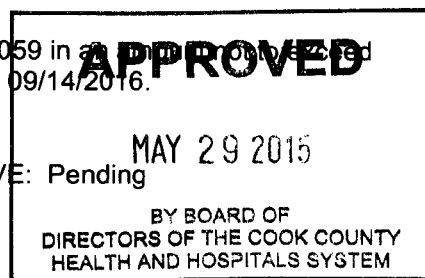
This request to amend will add chemistry equipment, supplies, and tests to contract number H10-25-059 and will eliminate contract number H10-25-065. Beckman Coulter owns the equipment currently in use and we will purchase reagents, equipment and service from this vendor. An increase is requested to cover Hematology's yearly usage of \$288,715.00, and Chemistry's usage over 15 months of \$1,731,553.47. This will reduce our annual spend by \$1,662,020.30 and maintain testing availability for all patients. Currently we have RFP for all laboratory instrumentation and automation.


#### TERMS OF REQUEST:

This is a request to amend, extend and increase contract number H10-25-059 in an amount not to exceed \$2,020,268.47, as needed, for a period of 12 months from 09/14/2015 thru 09/14/2016.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO:   
Douglas L. Elwell, Deputy Chief Executive Officer



CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
**13**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Gerald Kiplinger, Director of Operations, Managed Care		<b>EXECUTIVE SPONSOR:</b> Debra Carey, Chief Operating Officer, ACHN <span style="float: right;">DL</span> Steven Glass, Executive Director, Managed Care	
<b>DATE:</b> 05/07/2015	<b>PRODUCT / SERVICE:</b> Service - Transportation Benefit		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> First Transit, Inc. Cincinnati, OH		
<b>ACCOUNT:</b> 896-362	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$8,000,000	<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 06/01/2015 thru 5/31/2016		<b>CONTRACT NUMBER:</b> H15-25-070	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> Comparable Government Procurement		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

This replaces a contract with a vendor that was unable to handle the volume CountyCare has.

**NEW PROPOSAL JUSTIFICATION:**

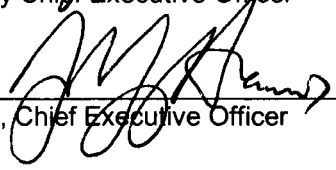
This request is to provide a required Medicaid benefit, Non-Emergency Medical Transportation (NEMT), to CountyCare members between clinical visits and home as required under CCHHS' MCCN agreement with the State of Illinois. The contractor will furnish medical carrier service car and medicar with hydraulic lift device for patients of CCHHS. The service will be also available to patients being discharged from the hospital. The contract is for 12 months with two (2) one (1) year extension options.

**TERMS OF REQUEST:**

This is a request to execute contract number H15-25-070 in an amount not to exceed \$8,000,000, as needed, for a period of twelve (12) months from 06/01/2015 thru 5/31/2016.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

CCHHS Deputy CEO:   
 Douglas L. Elwell, Deputy Chief Executive Officer

CCHHS CEO:   
 John Jay Shannon, M.D., Chief Executive Officer

**WITHDRAWN**

**Request #**  
**14**

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Donna R. Hart, Chief Information Officer		<b>EXECUTIVE SPONSOR:</b> <i>LEE</i> Douglas L. Elwell, Deputy Chief Executive Officer	
<b>DATE:</b> 05/05/2015		<b>PRODUCT / SERVICE:</b> Product – IT Equipment	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> CDW-G, Vernon Hills, Illinois	
<b>ACCOUNT FISCAL IMPACT NOT TO EXCEED:</b> 717-890-579      \$1,921,491.55		<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> One Time Purchase of Capital Equipment		<b>CONTRACT NUMBER:</b> H15-76-066	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

No prior contract history for this product.

### NEW PROPOSAL JUSTIFICATION:

This is a request to purchase WYSE computing devices utilized by a majority of CCHHS users. The present devices utilizing the Windows XP operating system are no longer being supported by Microsoft and Cerner. We also continue to refresh any outdated PC's and laptops throughout the system. With the purchase of these machines, we will continue our efforts to replace end of life units and reduce maintenance and repair costs. In addition, the Managed Care Call Center and Financial Assistance functions that were previously outsourced will now be operated by CCHHS staff. There is immediate need for PCs, monitors, cables, laptops, scanners and software licenses.

### TERMS OF REQUEST:

This is a request to execute contract number H15-76-066 in an amount not to exceed \$1,921,491.55, as needed, for a one-time purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

CCHHS CEO:

John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

MAY 29 2015

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**15**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> John J. Daley, Director, Support Services		<b>EXECUTIVE SPONSOR:</b> Peter Daniels, Chief Operating Officer, Hospital Based Services 	
<b>DATE:</b> 06/01/2015		<b>PRODUCT / SERVICE:</b> Service - System-Wide Telephonic & Video Remote Interpreter Services	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Cyracom, LLC Tucson, AZ	
<b>ACCOUNT:</b> 890-260		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$ 1,300,00.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 05/01/2015 thru 04/30/2017		<b>CONTRACT NUMBER:</b> H15-25-069	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A		

### PRIOR CONTRACT HISTORY:

Contract number H13-28-008 was approved by the Cook County Health and Hospital System (CCHHS) Board on 03/28/2013 in the amount of \$399,000.00 for a twenty-four (24) month period from 03/01/2013 through 02/28/2015 for all CCHHS facilities. This contract provided over-the-phone and video remote interpretation services for over 200 languages and dialects for all of the CCHHS facilities utilizing new dual handsets. The contract was amended on 08/20/2013 to permit payment for document translation services. Additional amendments were approved by the Board on 05/30/2014 to increase the maximum amount payable by \$450,000.00, and on 01/30/2015 to increase the maximum payable by \$403,000.00 and extend the contract through 04/30/2015.

### NEW PROPOSAL JUSTIFICATION:


Cyracom Interpretive Services technology has been made available to customers and families. The services in the RFP have been further expanded to cover CCHHS Clinics, Pharmacy Services, Information Desks, Patient Care Units and many more areas. This is one part of the Interpreter Services that are provided across CCHHS.

### TERMS OF REQUEST:

This request is to execute contract H15-25-069 in an amount not to exceed \$ 1,300,000.00 as needed, for a twenty-four (24) month period from 05/01/2015 through 04/30/2017.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO:   
Douglas L. Elwell, Deputy Chief Executive Officer

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

MAY 29 2015

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #  
16

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>Sponsor:</b> Shirin Muzaffar, M.D., Chair, Pulmonary, Critical Care and Sleep Medicine		<b>Executive Sponsor:</b> Claudia M. Fegan, M.D., Executive Medical Director	
<b>DATE:</b> 04/10/2015		<b>PRODUCT / SERVICE:</b> Product –Inhaled Nitric Oxide for critical care	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER</b> IKARIA/INO Therapeutics , Hampton, NJ	
<b>Account</b> 897-360	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$549,996.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 07/01/2015 thru 06/30/2016		<b>CONTRACT NUMBER:</b> H15-73-061	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

**PRIOR CONTRACT HISTORY:**

Contract number H14-73-031 was approved by the Cook County Health and Hospitals System (CCHHS) Board of Directors on 05/30/14 in the amount of \$350,000.00 for a twelve (12) month the period from 07/01/2014 through 06/30/2015. Ikaria/ INO provides inhaled nitric oxide gas, for use in John H. Stroger Jr. Hospital's neonatal population, select adult patients with severe hypoxemic respiratory failure, and pulmonary hypertension.

**NEW PROPOSAL JUSTIFICATION:**


This contract is for the provision of inhaled nitric oxide pharmaceutical grade oxide gases for inhalation and for the rental of INO max delivery system for the Division of Pulmonary, Critical Care, and Respiratory Care Medicine. This therapy is life saving for critical ill neonates as well as selected pediatric and adult patients with ARDS and pulmonary hypertension. Ikaria holds the patent for this type of delivery system.

**TERMS OF REQUEST:**

This is a request to execute contract number H15-73-061 in an amount not to exceed \$549,996.00, as needed, for a period of 12 months from 07/01/2015 thru 06/30/2016.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

CCHHS Deputy CEO:   
 Douglas L. Elwell, Deputy, Chief Executive Officer

CCHHS CEO:   
 John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

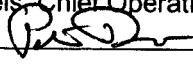
MAY 29 2015

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**17**

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Mark Pisaneschi, M.D., Chairman Department of Radiology		<b>EXECUTIVE SPONSOR:</b> Peter Daniels, Chief Operating Officer Hospital Based Services 	
<b>DATE:</b> 04/21/2015		<b>PRODUCT / SERVICE:</b> Biopsy Supplies	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Devicor Medical Products, Inc., Cincinnati, OH	
<b>ACCOUNT: FISCAL IMPACT NOT TO EXCEED:</b> 897-360                      \$438,303.16		<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 06/01/2015 thru 05/31/17		<b>CONTRACT NUMBER:</b> H15-73-062	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

Contract number H12-73-015 was approved by the Cook County Health and Hospital System (CCHHS) on 03/28/2012 in the amount of \$456,431.00 for the period from 03/22/2012 through 03/21/2014. The contract was amended on 06/17/2014 to extend through 04/15/2015. It was again amended to extend through 5/31/2015. These were no cost extensions.

### NEW PROPOSAL JUSTIFICATION:

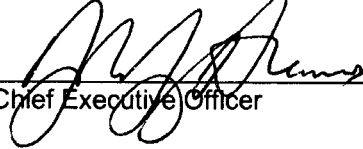
This contract is for the provision of supplies for stereotactic biopsy procedures and the continued placement of Mammotome biopsy system equipment. These products are used to perform biopsies on patients when testing to rule out cancer.

### TERMS OF REQUEST:

This is a request to execute contract number H15-73-062 in an amount not to exceed \$438,303.16, as needed, for a period of twenty-four (24) months from 06/01/2015 thru 05/31/2017.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO:   
Douglas L. Elwell, Deputy Chief Executive Officer

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

MAY 29 2015

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**18**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Jim DeLisa, System Director, Plant Operations		<b>EXECUTIVE SPONSOR:</b> Peter Daniels, Chief Operating Officer, Hospital Based Services <i>P. Daniels</i>	
<b>DATE:</b> 04/23/2015		<b>PRODUCT / SERVICE:</b> Service – Pneumatic Tube System Maintenance and Repair	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Translogic Corporation d/b/a Swisslog Healthcare, Denver, CO	
<b>ACCOUNT:</b> 897-450		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$ 212,400.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 06/01/2015 thru 05/31/2018		<b>CONTRACT NUMBER:</b> H15-25-063	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

### PRIOR CONTRACT HISTORY:

Contract number H12-72-028 was approved by the Cook County Health & Hospitals System (CCHHS) Board of Directors on 04/27/2012 in the amount of \$352,000.00 for a period of thirty-six (36) months from 05/15/2012 thru 05/14/2015. This contract was for the maintenance, supplies and an upgrade to the pneumatic tube system.

### NEW PROPOSAL JUSTIFICATION:

The existing pneumatic tube system is owned by the hospital and utilizes proprietary software and hardware which can only be upgraded and maintained by factory-trained technicians employed by Translogic Corporation, the original equipment manufacturer. This request is required to support the weekly maintenance and emergency repair services of the heavily used pneumatic tube system.

### TERMS OF REQUEST:

This is a request to execute contract number H15-25-063 in an amount not to exceed \$212,400.00, as needed, for a period of thirty-six (36) months from 06/01/2015 thru 05/31/2018.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE?

Pending

**APPROVED**

MAY 29 2015

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

CCHHS Deputy CEO: *Douglas L. Elwell*  
Douglas L. Elwell, Deputy Chief Executive Officer

CCHHS CEO: *John J. Shannon*  
John J. Shannon, M.D., Chief Executive Officer

**Request #**  
**19**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •



# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> James DeLisa, System Director, Plant Operations		<b>EXECUTIVE SPONSOR:</b> Peter Daniels, Chief Operating Officer, Hospital Based Services <i>P. Daniels</i>	
<b>DATE:</b> 04/23/15		<b>PRODUCT / SERVICE:</b> Product - Cubicle Curtains (Patient Care)	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Standard Textile Company, Inc., Cincinnati, OH	
<b>ACCOUNT:</b> 897-333		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$ 174,375.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> One time purchase		<b>CONTRACT NUMBER:</b> H15-72-064	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

There is no prior contract history for this product.

### NEW PROPOSAL JUSTIFICATION:

This contract will provide new curtains to replace the worn cubicle curtains that have reached the end of their service life in various patient care areas at John H. Stroger, Jr. Hospital. The existing cubicle curtains are the original curtains installed when the new hospital facility opened in 2002.

### TERMS OF REQUEST:

This is a request to execute contract number H15-72-064 in an amount not to exceed \$174,375.00, as needed for a one-time purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

CCHHS Deputy CEO: *Douglas L. Elwell*  
Douglas L. Elwell, Deputy Chief Executive Officer

CCHHS CEO: *John H. Shannon*  
John H. Shannon, M.D., Chief Executive Officer

**APPROVED**

MAY 29 2015

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**20**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Donna Hart, Chief Information Officer		<b>EXECUTIVE SPONSOR:</b> Douglas L. Elwell, Deputy Chief Executive Officer <i>DLE</i>	
<b>DATE:</b> 05/06/2015		<b>PRODUCT / SERVICE:</b> Service – Cisco Smartnet SW Support	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> CDW Government, Chicago, IL	
<b>ACCOUNT:</b> 890-579		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$172,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 06/01/2015 thru 05/31/2016		<b>CONTRACT NUMBER:</b> H15-25-067	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

No prior contract history


**NEW PROPOSAL JUSTIFICATION:**

This contract will enable the Cook County Health and Hospitals System (CCHHS) Health Information Systems (HIS) Department to monitor all Cisco devices throughout CCHHS via the Smartnet software.

**TERMS OF REQUEST:**

This is a request to execute contract number H15-25-067 in an amount not to exceed \$172,000.00, as needed, for a period of twelve (12) months from 06/01/2015 thru 05/31/2016.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

MAY 29 2015

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**

**21**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
May 22, 2015

ATTACHMENT #3



# Report to the Finance Committee

May 22, 2015

Doug Elwell

Deputy CEO for Finance and Strategy

# Financial Results March 2015 Year to Date

- Loss before County support \$74 million
- Better than budget by \$23.1 million
- March was better than plan driven by CountyCare
- Continued concerns in labor costs even though they are at budget
- Additional revenue anticipated from the state not accrued due to concerns
- CountyCare below budget on revenue and expense. Net is better than expectations. Growth continues and will achieve budget



COOK COUNTY HEALTH  
& HOSPITALS SYSTEM  
**CC+HS**

Deputy CEO Report to Finance | May 22, 2015

# External Factors on Financial Performance

- Governor's proposed budget impact
- Managed care environment
- Detainee care opportunities and challenges
- Opportunities and challenges in Behavioral Health
- Business plans for Provident and Oak Forest under way



# Ongoing Initiatives

- Insourcing
- Age of Plant
- Budget



COOK COUNTY HEALTH  
& HOSPITALS SYSTEM  
**CC+HS**

Deputy CEO Report to Finance | May 22, 2015

# Budgeted Volumes

Area	FY2014	FY2015 Projected*	FY2016 Goal
Audiology	2,153	2,166	2,382
Physical Therapy	25,996	28,899	31,789
Occupational Therapy	9,372	9,423	10,365
Speech	3,791	3,516	3,868
Lab Orders (total)	2,189,818	2,224,818	2,447,300
Inpatient Days	105,028	96,642	91,810
Observation Days	10,072	11,112	10,556
Emergency Visits	154,643	144,927	144,927
Outpatient Clinic Registrations (total)	928,623	904,845	995,330
CT Orders	56,802	53,271	58,598
IR Orders	2,841	3,456	3,802
Mammography Orders	12,500	13,506	14,857
MRI Orders	10,072	9,813	10,794
Nuclear Medicine Orders	7,478	7,167	7,884
Ultrasound Orders	36,908	38,397	42,237
Other Diagnostic Orders	200,986	191,451	210,596

\*based on data from 12/1/2014-3/31/2015



Deputy CEO Report to Finance | May 22, 2015



Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
May 22, 2015

ATTACHMENT #4

**CountyCare Income Statement**  
**March-2015**

	YTD		YTD		YTD		YTD	
Revenue	December-2014		January-2015		February-2015		March-2015	
PMPM	\$	52,493,344	\$	106,160,435	\$	158,557,089	\$	263,227,835
Admin		-		-		-		1,077,180
State Workers		88,481		206,697		470,044		632,491
Reserve for Settlement		-		-		-		-
Assessment Tax from Cash Advance		-		10,000		10,000		10,000
<b>Total Revenue</b>	<b>\$</b>	<b>52,581,825</b>	<b>\$</b>	<b>106,377,132</b>	<b>\$</b>	<b>159,037,133</b>	<b>\$</b>	<b>264,947,506</b>

<b>Application Processing Costs</b>								
Hoyne Facility Expenses	\$	27,684	\$	49,461	\$	67,688	\$	85,813
AHS Application Assistance Fees		1,686,709		2,674,989		3,663,268		4,651,547
CEA Application Assistance Fees		64,292		118,361		172,431		205,490
State Workers Cost		176,963		413,395		940,089		1,264,983
<b>Total Application Processing Costs</b>	<b>\$</b>	<b>1,955,648</b>	<b>\$</b>	<b>3,256,205</b>	<b>\$</b>	<b>4,843,476</b>	<b>\$</b>	<b>6,207,834</b>

<b>Administrative Expenses</b>								
Salaries & Benefits	\$	276,206	\$	307,529	\$	516,925	\$	720,687
Stop Loss Insurance		331,500		663,000		530,541		398,082
Self Insurance		36,240		72,479		96,864		129,152
Pharmacy		368,742		1,056,570		1,605,704		2,206,472
AHS TPA Fees		1,037,909		1,037,909		1,037,909		1,037,909
IlliniCare TPA Fees		4,609,010		9,310,117		14,088,708		22,046,976
Dental Admin Fees								327,084
MHN Fees		352,265		704,530		1,247,591		1,784,209
Other		41,587		93,554		120,552		453,267
<b>Total Administrative Expenses</b>	<b>\$</b>	<b>7,053,459</b>	<b>\$</b>	<b>13,245,688</b>	<b>\$</b>	<b>19,244,794</b>	<b>\$</b>	<b>29,103,839</b>

<b>Clinical Expenses</b>								
Domestic Claims	\$	17,599,212	\$	34,517,339	\$	52,840,141	\$	56,152,270
Foreign Claims		15,318,589		32,923,542		43,700,515		59,998,763
Foreign Claims IBNR		4,516,819		294,421		294,421		51,494,543
Pharmacy		5,255,670		17,254,058		27,201,257		38,052,254
Domestic Pharmacy		668,490		1,891,848		2,906,927		4,431,672
MHN ASO		828,251		1,656,502		3,218,927		4,729,338
Behavioral Health		1,353,516		2,736,774		4,236,848		6,044,431
Optical		313,413		633,714		959,392		1,305,241
Transportation		-		-		764,435		1,137,907
Dental		65,716		131,432		197,148		397,241
<b>Total Clinical Expenses</b>	<b>\$</b>	<b>45,919,677</b>	<b>\$</b>	<b>92,039,630</b>	<b>\$</b>	<b>136,320,010</b>	<b>\$</b>	<b>223,743,660</b>

**Medical Loss Ratio (MLR)**                      87.5%                      86.7%                      86.0%                      85.0%

**Total Expenses**                      **\$ 54,928,783**   **\$ 108,541,524**   **\$ 160,408,280**   **\$ 259,055,333**

**CountyCare Net Income**                      **\$ (2,346,958)**   **\$ (2,164,391)**   **\$ (1,371,148)**   **\$ 5,892,173**

	CCHHS Totals			
	2015 Actual	2015 Budget	2015 Budget Variance	2014 Actual
REVENUE:				
Net Patient Service Revenue	457,622	438,347	19,275	352,604
Other Revenue	1,429	2,669	(1,239)	2,403
TOTAL REVENUE	459,051	441,015	18,036	355,007
OPERATING EXPENSES:				
Salaries and Benefits	222,361	222,717	356	202,411
Supplies	76,218	67,671	(8,547)	58,196
Purchased Svs, Rental & Other	215,577	224,422	8,845	123,083
Insurance Expense	6,339	7,924	1,584	8,232
Depreciation	10,189	10,189		11,193
Utilities	2,399	5,183	2,783	2,138
TOTAL OPERATING EXPENSES	533,083	538,105	5,022	405,253
GAIN (LOSS) FROM OPERATIONS	(74,032)	(97,090)	23,057	(50,246)
NONOPERATING REVENUE	74,030	74,030		60,438
NET INCOME (LOSS)	(2)	(23,059)	23,057	10,192

	All Providers				CountyCare				All Provider & CountyCare Eliminations			
	2015 Actual	2015 Budget	2015 Budget Variance	2014 Actual	2015 Actual	2015 Budget	2015 Budget Variance	2014 Actual	2015 Actual	2015 Budget	2015 Budget Variance	2014 Actual
REVENUE:												
Net Patient Service Revenue	253,268	266,750	(13,482)	143,844	264,938	289,235	(24,297)	208,761	(60,584)	(117,639)	57,055	
Other Revenue	1,005	2,006	(1,001)	1,940	10		10					
TOTAL REVENUE	254,273	268,756	(14,483)	145,784	264,948	289,235	(24,287)	208,761	(60,584)	(117,639)	57,055	
OPERATING EXPENSES:												
Salaries and Benefits	198,623	200,496	1,874	177,574	721	709	(12)	3,760				
Supplies	35,448	42,559	7,110	30,315	44,690	22,149	(22,541)	27,807	(4,432)		4,432	
Purchased Svs, Rental & Other	57,904	56,897	(1,007)	39,046	213,117	283,769	70,652	83,382	(56,152)	(117,639)	(61,486)	
Insurance Expense	5,190	7,924	2,733	7,258	527		(527)	77				
Depreciation	10,103	10,103		11,106								
Utilities	2,379	5,131	2,752	2,127		19	19					
TOTAL OPERATING EXPENSES	309,647	323,109	13,462	267,427	259,055	306,645	47,590	115,025	(60,584)	(117,639)	(57,055)	
GAIN (LOSS) FROM OPERATIONS	(55,374)	(54,353)	(1,021)	(121,643)	5,892	(17,410)	23,303	93,735				
NONOPERATING REVENUE	48,971	48,971		50,869	59	59		276				
NET INCOME (LOSS)	(6,404)	(5,383)	(1,021)	(70,774)	5,951	(17,352)	23,303	94,011				

	Detainees				Dept of Public Health			
	2015 Actual	2015 Budget	2015 Budget Variance	2014 Actual	2015 Actual	2015 Budget	2015 Budget Variance	2014 Actual
REVENUE:								
Net Patient Service Revenue								
Other Revenue	0		0	1	414	663	(249)	462
TOTAL REVENUE	0		0	1	414	663	(249)	462
OPERATING EXPENSES:								
Salaries and Benefits	19,187	17,768	(1,419)	16,468	3,831	3,745	(86)	4,609
Supplies	392	2,917	2,526	58	119	46	(74)	16
Purchased Svs, Rental & Other	428	953	525	333	280	442	162	323
Insurance Expense	498		(498)	716	124	0	(124)	181
Depreciation	80	80		80	5	5		7
Utilities	0	2	2	2	20	31	10	9
TOTAL OPERATING EXPENSES	20,584	21,720	1,135	17,657	4,381	4,269	(111)	5,144
GAIN (LOSS) FROM OPERATIONS	(20,584)	(21,720)	1,136	(17,656)	(3,966)	(3,606)	(360)	(4,682)
NONOPERATING REVENUE	23,739	23,739		5,208	1,262	1,262		4,085
NET INCOME (LOSS)	3,154	2,019	1,136	(12,448)	(2,704)	(2,344)	(360)	(597)

Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
May 22, 2015

ATTACHMENT #5



# COOK COUNTY HEALTH & HOSPITALS SYSTEM

## Finance Dashboard: May 2015



COOK COUNTY HEALTH  
& HOSPITALS SYSTEM  
**CC+HHS**

# Finance Dashboard: May 2015

## 1. CCHHS Finance

- Days In Patient Accounts Receivable (Gross)
- Days In Patient Accounts Receivable (Net)
- Days Cash on Hand
- Days Expense In Accounts and Claims Payable
- Operating Margin
- Average Age of Plant
- Overtime as Percentage of Gross Salary
- Carelink / Charity Write-Offs
- Bad Debt Expense

## 2. CCHHS Volume

- Inpatient days
- Outpatient
- Emergency room visits

## 3. CCHHS Inpatient Days by Payor Plan

## 4. CountyCare Membership by Population

## 5. CCHHS Physician Time Distribution

## 6. CCHHS Contracts over \$150,000 (coming soon)

- Number sole-sourced
- Number on time

## 7. Nurse Staffing Compared to Plan (coming soon)

## 8. Cost per Day/Visit (coming soon)

## 9. UHC Productivity Comparison (coming soon)



COOK COUNTY HEALTH  
& HOSPITALS SYSTEM  
**CCHHS**



## CCHHS: Financial Summary

	2013	2014	2015 <sup>#</sup>	Moody's Investment Service Composite Standard / Goal
Days in Patient Accounts Receivable (Gross)*	147	168	139	---
Days in Patient Accounts Receivable (Net)*	48	37	39	49.8
Days Cash on Hand	50	96	68	197.6
Days Expense in Accounts and Claims Payable	36	42	53	63.4
Operating Margin as % of Total Operating Revenue	-47.6%	-11.7%	-11.9%	2.0%
Average Age of Plant (in Years)	14.1	15.9	17.2	10.7
Overtime as Percentage of Gross Salary	8.2%	8.3%	8.8%	5.0%
Average Daily Carelink / Charity Write-Offs (at cost) <sup>^</sup>	581,176	482,984	177,837	---
CareLink/Charity Write-offs (at cost)	212,129,170	176,289,026	64,910,634	
Average Daily Bad Debt Expense (at cost)	848,471	461,445	185,957	---
Bad debt Expense (at cost)	309,691,828	168,427,323	67,874,267	

# Data through March 2015

<sup>^</sup> This represents direct charity care write-offs  
to gross accounts receivable

\* Data above does not include  
CountyCare information

Source: CCHHS finance

3



## CCHHS: Monthly -Inpatient Days, Emergency Visits and Outpatient Clinic Registrations

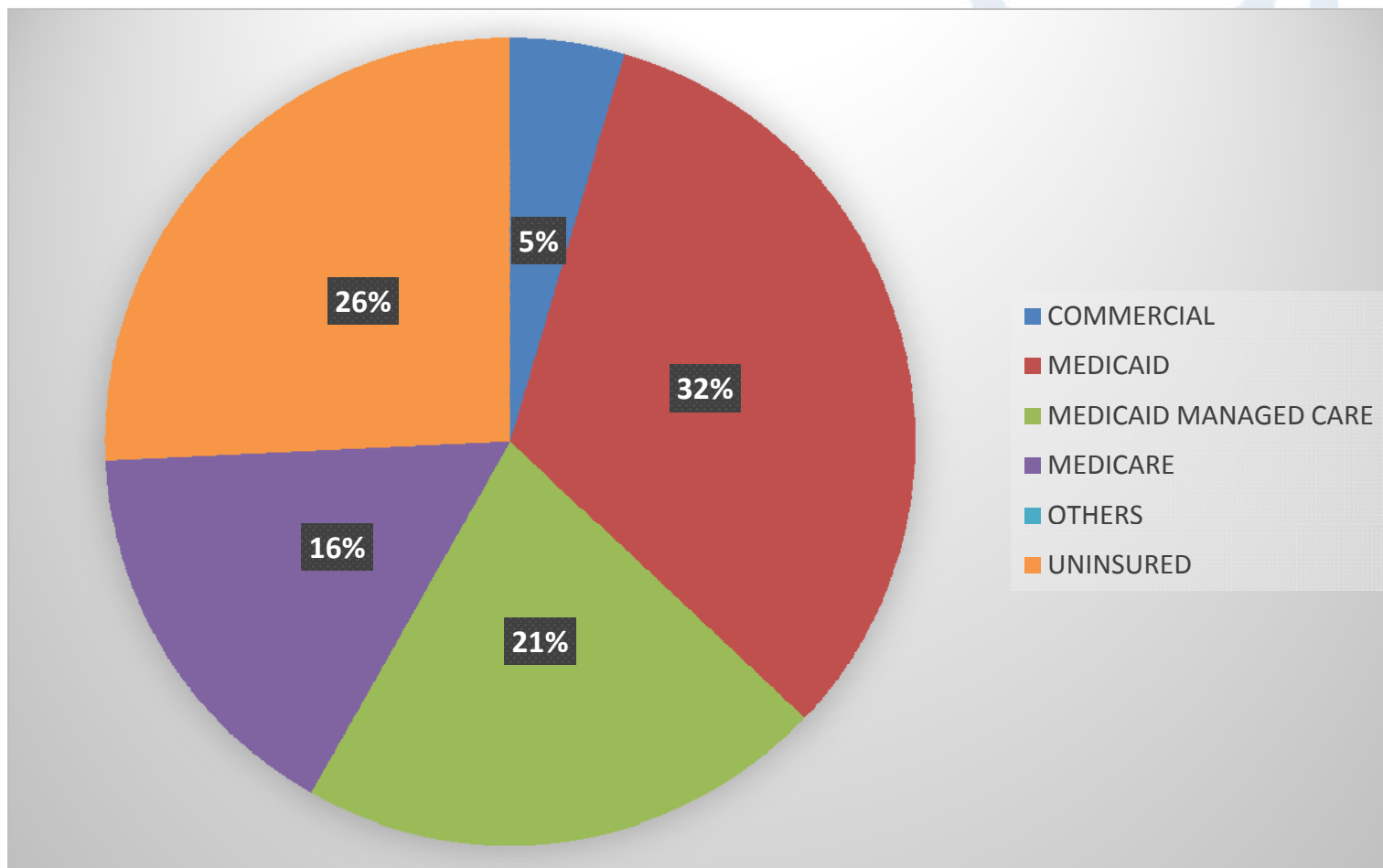
	FY 2013 (Monthly Average)	FY 2014 (Monthly Average)	FY 2015* (Monthly Average)	Monthly Target
Inpatient Days	9,225	8,752	8,054	8,315
Observation Days	669	839	926	797
Emergency	14,261	12,887	12,077	12,887
Outpatient	80,989	78,021	75,403	85,824

Source: CERNER

\*data through March 2015



## CCHHS: Inpatient Days by Payor Plan ( FY 2015\*)



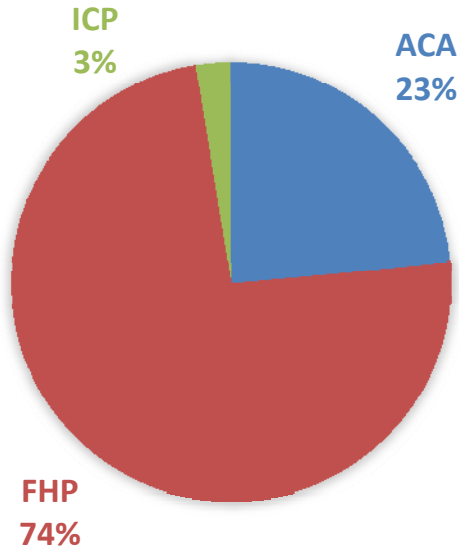
Source: Siemens

\* Data through March 2015

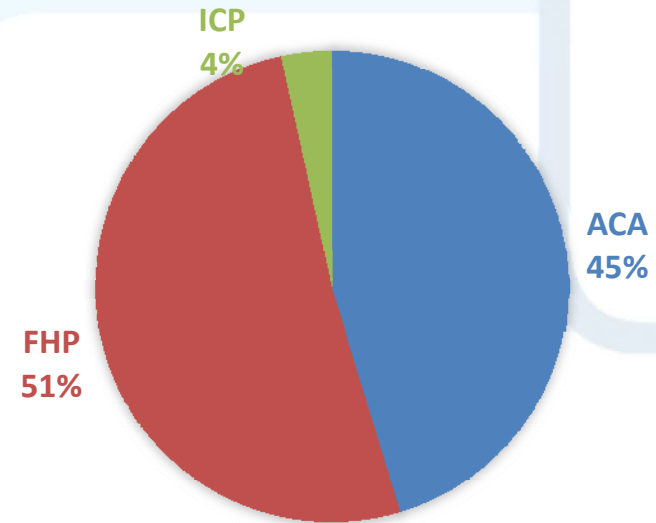


## CountyCare: Snap Shots (July 14 – Mar 15)

CURRENT POPULATION BY MEMBERSHIP TYPE

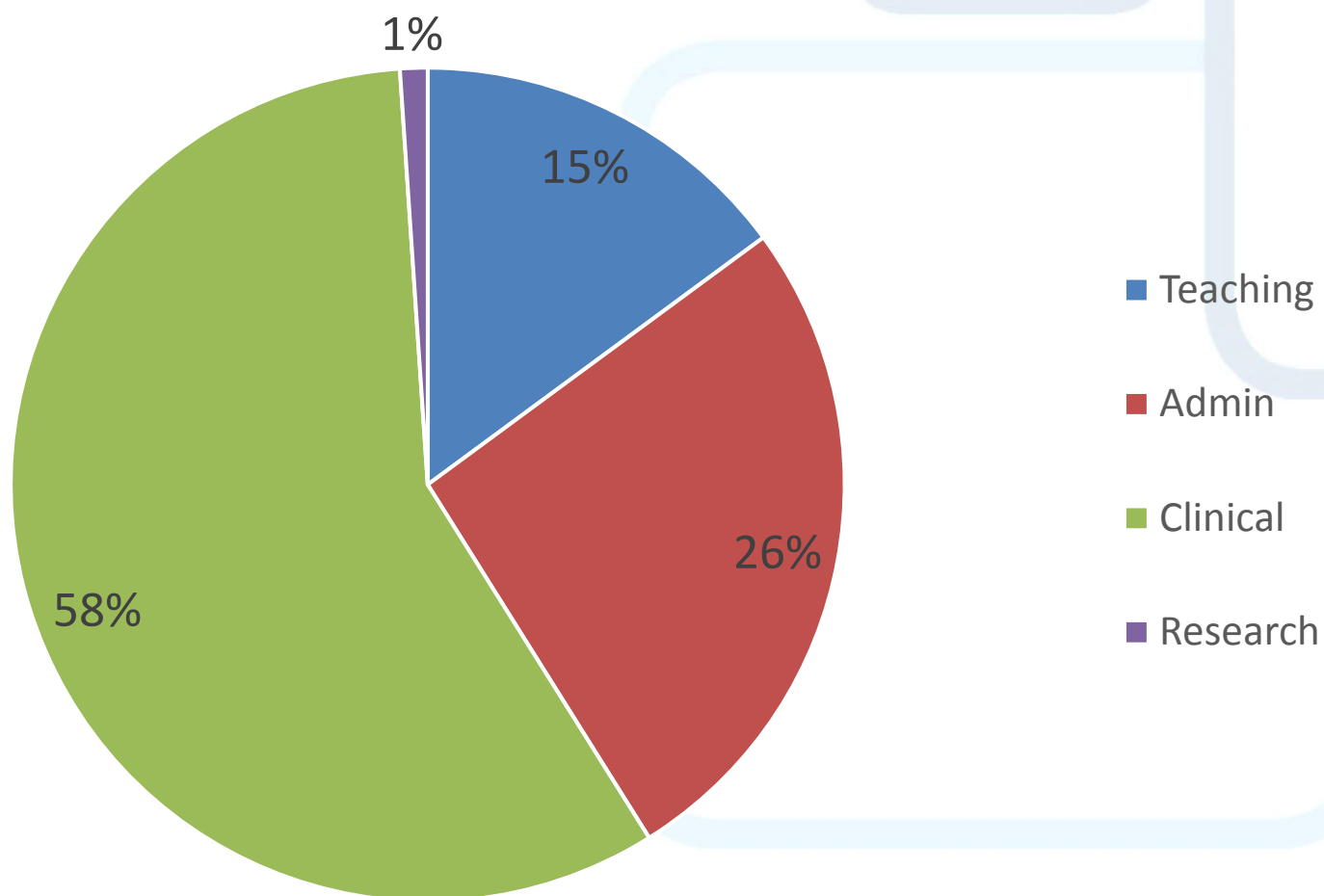


CUMULATIVE MEMBER MONTHS BY MEMBERSHIP TYPE



Source: CountyCare

## Physician Time Distribution: FY2014



\*Stroger physicians only

Source: Self-Reported Time Logs, (1wk/quarter)



## CCHHS Contracts over \$150,000

	FY 2013	FY 2014	FY 2015*	Target
Number of Sole-Sourced				
Number on Time				

Source: CERNER

\*data through March 2015



## Nurse Staffing Compared to Plan

	2015	Target
Number of Nurses		

# Finance Dashboard: May 2015

## Cost per Day/Visit

	FY2014	FY2015	Target
Cost per Day			
Cost per Visit			



## UHC Productivity Comparison

	FY2015	UHC Benchmark
CCHHS		

Cook County Health and Hospitals System  
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ATTACHMENT #6

Purchased Under the Authority of the Chief Executive Officer					
December 2014 - February 2015					
Vendor	Contract Number	Product/Service	Purpose	Value	Contract Term
AHA Solutions, Inc.	H14-25-0123	Services; website for career development	Operating Expense	\$25,000.00	12 months
Zoll Medical Corp	H14-76-0118	Supplies; AED Plus for Cermak	Capital Expense	\$32,039.06	One-time purchase
Tri-State Dental Suppllies	H14-25-0128	Supplies; dental supplies-Pharmacy	Operating Expense	\$149,494.00	12 months
GRM Information Management Svcs	H14-25-0043	Services; scanning-conversion to digital	Operating Expense	\$98,000.00	12 months
High Voltage Maintenance Corp.	H14-72-0083	Services; electrical vault repair	Operating Expense	\$22,326.00	12 months
Dutch Ophthalmic USA	H14-25-0075	Supplies; pharmacy-Vision Blue 0.06%	Operating Expense	\$36,000.00	12 months
Arcos Envirnmntal Servcies, Inc.	H14-25-0148	Services; Lead Abatement	Operating Expense	\$32,501.00	CCDPH 1-home
Stryker Sales Corp.	H15-73-0004	Supplies; special interventional procedures	Operating Expense	\$59,160.66	12 months
Stryker Medical	H14-76-0127	Supplies; mattresses obstetrics	Capital Expense	\$43,008.30	One-time Purchase
Biotronic Midwest, LLC	H14-25-0049	Services; neurophysiologic monitoring	Operating Expense	\$130,000.00	12 months
Affiliated Steam Equipment	H15-73-0014	Supplies; tube bundle for steam generator	Operating Expense	\$52,600.00	4 months
Hagerty Consulting, Inc.	H14-25-0132	Services; emergency preparedness & planning	Operating Expense	\$72,491.00	12 months
Elsevier	H14-25-0147	Services; nursing consulting	Operating Expense	\$78,044.00	12 months
Parata Systems, LLC	H14-25-0138	Supplies; labels	Operating Expense	\$31,285.50	12 months

Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
May 22, 2015

ATTACHMENT #7



# CountyCare Update

*Prepared for: CCHHS Board Finance Committee*

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STEVEN GLASS, EXECUTIVE DIRECTOR,  
MANAGED CARE

MAY 22, 2015

# Membership

Data as of: 5/4/2015 | Source: Daily Membership (834) File

Key Measures	Mar'15	Apr'15	May'15	Change From Prior Month	Trend	FYTD'15 Budget or Goal	% to Budget/ Goal
<b>Monthly Membership</b>	153,118	179,393	183,415	2.2%	↑	155,860	117.7%
ACA	85,984	92,270	90,491	-1.9%	↓	76,869	117.7%
FHP	64,494	84,324	90,140	6.9%	↑	74,506	121.0%
SPD	2,640	2,799	2,784	-0.5%	↓	4,485	62.1%
Home/Community Waiver (incl DD)	474	500	501	0.2%	↑		
LTC	156	161	176	9.3%	↓		
<b>FYTD Member Months</b>	464,097	643,490	826,905			847,159	97.6%
ACA	323,223	415,493	505,984			489,740	103.3%
FHP	133,093	217,417	307,557			333,518	92.2%
SPD	7,781	10,580	13,364			23,902	55.9%

Gender = 56% Female; 44% Male

Average age = Female: 32 y/o; Male: 30 y/o

# Membership Adds & Deletions

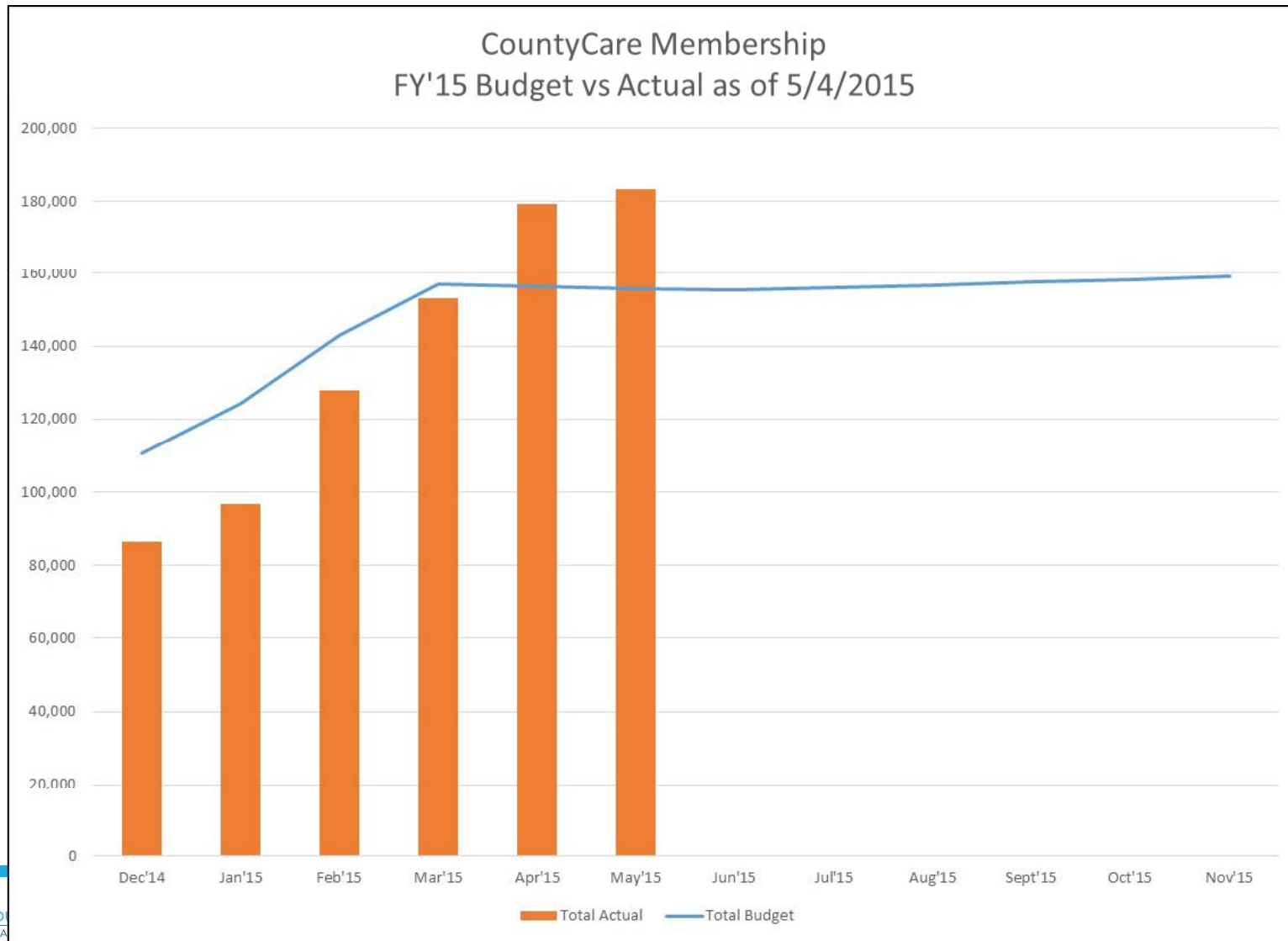
Data as of: 5/4/2015 | Source: Daily Membership (834) File

	Dec'14	Jan'15	Feb'15	Mar'15	Apr'15	May'15
Month Begin Membership	82,374	86,367	97,211	133,790	158,026	181,913
ACA Adults	115	1,168	5,917	4,649	707	(460)
FHP	3,558	9,460	30,569	19,523	23,109	1,931
SPD	320	216	93	64	71	63
Total Net Change	3,993	10,844	36,579	24,236	23,887	1,534
Month End Membership	86,367	97,211	133,790	158,026	181,913	183,447

CountyCare Members received choice mailing in Feb'15; Changes in membership effective 5/1

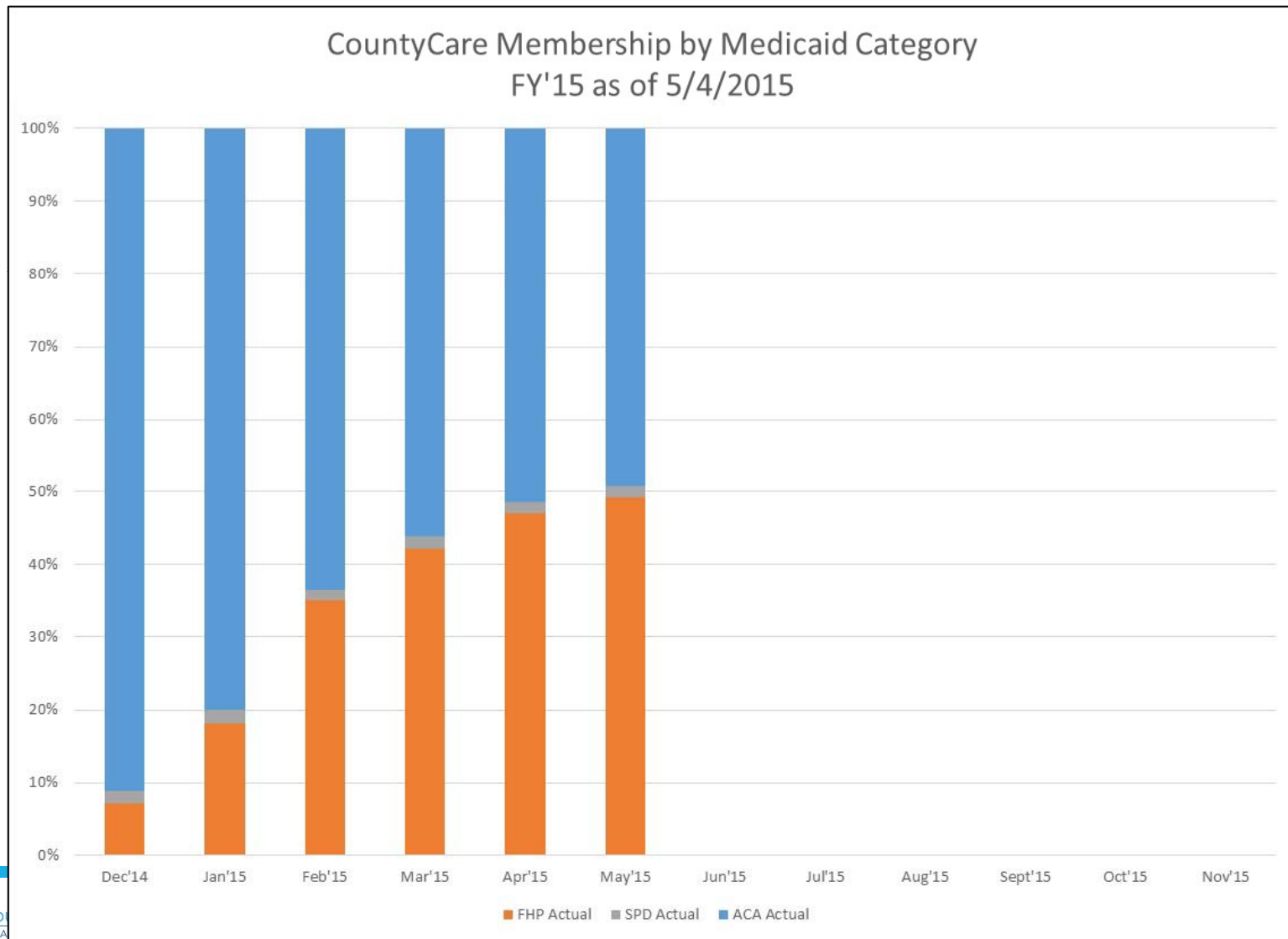
10,106 redetermination letters sent Mar'15; Changes in membership effective 5/1 and 6/1

# Membership Trend to Budget





# Members by Medicaid Category



# Health Plan Comparison

Source: IL HFS, Greater Chicago Region

FHP/ACA Adults, Greater Chicago Region							
Health Plan	Sponsoring Organization(s)	Feb'15 #	Mar'15 #	Apr'15 #      % Total		# Change Month Prior	% Change Month Prior
Family Health Network	Mt. Sinai, Norweigan, Resurrection, St. Anthony, St Bernard	213,537	195,996	181,459	13.0%	(14,537)	-7.4%
CountyCare	Cook County/CCHHS	123,920	149,005	176,597	12.7%	27,592	18.5%
Blue Cross Blue Shield	Health Care Services Corp.	112,352	142,468	163,530	11.7%	21,062	14.8%
Harmony Health Plan	WellCare	120,630	119,459	137,257	9.8%	17,798	14.9%
IlliniCare Health Plan	Centene, Inc.	102,208	120,302	134,587	9.7%	14,285	11.9%
Meridian Health Plan		87,161	101,595	111,923	8.0%	10,328	10.2%
Aetna Better Health Inc.		77,676	94,892	106,144	7.6%	11,252	11.9%
Advocate Accountable Care (ACE)	Advocate Physician Partners	75,948	83,117	87,162	6.3%	4,045	4.9%
SmartPlan Choice (ACE)	Presence Health Partners, Independent Phys Alliance of IL	60,162	72,331	72,291	5.2%	(40)	-0.1%
MyCare Chicago (ACE)	Lurie, Mercy, Norweigan, Swedish/Asian Human Svcs, Erie, Heartland HC, Mercy, Near North, PCC/C4	30,628	47,266	55,496	4.0%	8,230	17.4%
Community Care Partners (ACE)	NorthShore, Vista, Lake County Health Dept, Erie	37,195	38,854	38,982	2.8%	128	0.3%
HealthCura (ACE)	Access Community Health Network	20,908	20,380	32,365	2.3%	11,985	58.8%
Better Health Network (ACE)	St Bernard's, Loretto, South Shore, Roseland/Aunt Martha's, Beloved	11,860	21,292	29,632	2.1%	8,340	39.2%
UI Health Plus (ACE)	UI Health	12,926	23,707	27,650	2.0%	3,943	16.6%
Loyola Family Care (ACE)	Loyola Univ Health System	22,060	23,780	23,501	1.7%	(279)	-1.2%
Next Level (CCE serving ACA only)		2,174	9,222	9,177	0.7%	(45)	-0.5%
Illinois Partnership for Health (ACE)	Blessing Health System, Cadence, Decatur Memorial, KishHealth, Memorial Health, OSF, Riverside Medical Ctr, Rockford Health System, Carle Fdn	3,676	3,610	3,674	0.3%		1.8%
Lurie Children's Health Partners (CSN CCE)	Lurie Childrens Hospital	1,596	1,688	1,678	0.1%	(10)	-0.6%
LaRabida Coordinated Care Network (CSN CCE)	La Rabida Childrens Hospital	595	637	541	0.0%	(96)	-15.1%
Total		1,117,212	1,269,601	1,393,646		124,045	9.8%

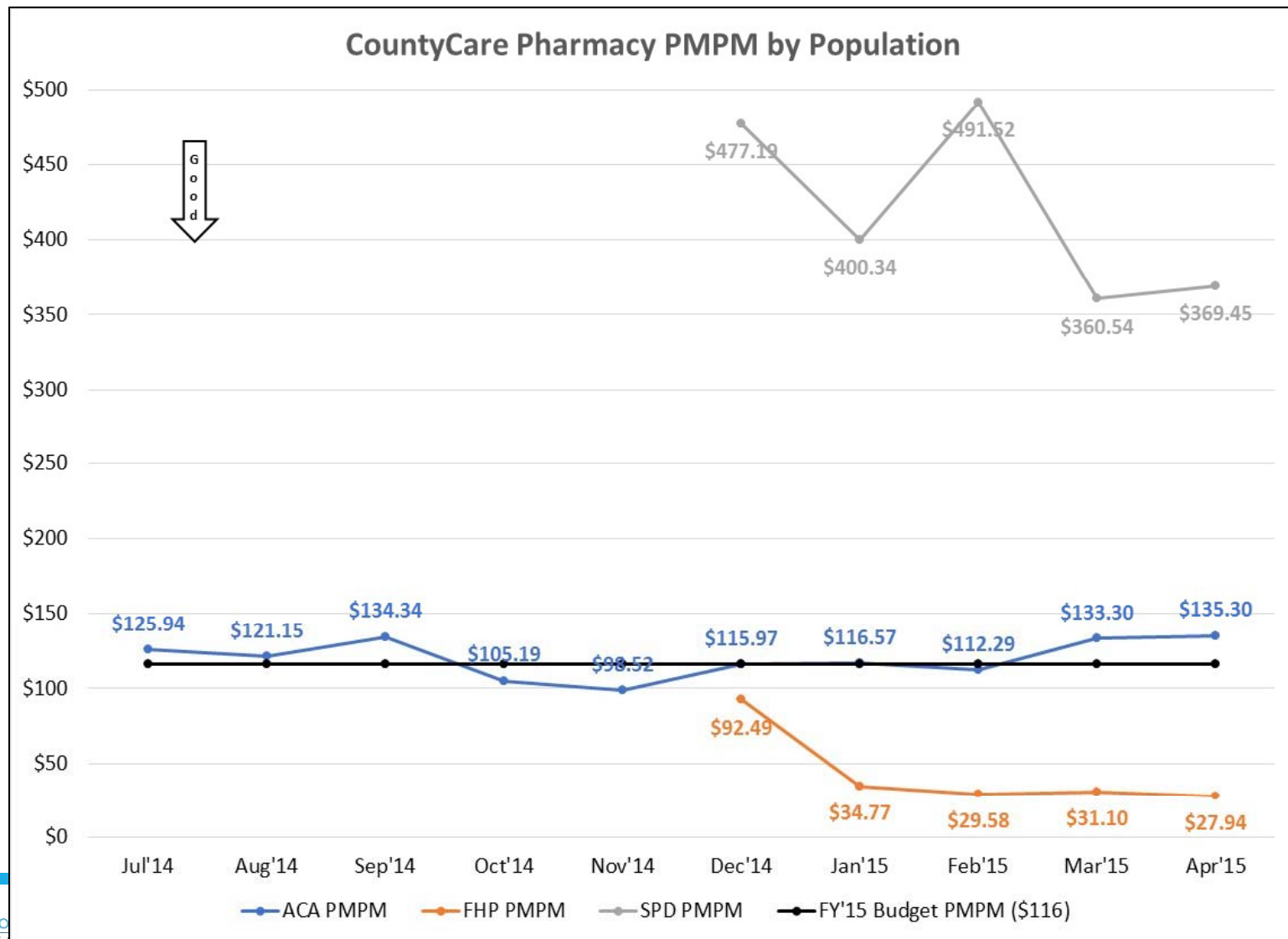
# Health Plan Comparison

Source: IL HFS, Chicago Region (includes suburban Cook & Collar Counties)

## ICP Greater Chicago Region (SPD population)

Health Plan	Sponsoring Organization(s)	Feb'15 #	Mar'15 #	Apr'15 # % Total	# Change Month Prior	% Change Month Prior
Aetna Better Health Inc.		29,130	28,852	28,640 30.1%	(212)	-0.7%
IlliniCare Health Plan Inc.	Centene Inc.	27,785	27,372	27,178 28.5%	(194)	-0.7%
Community Care Alliance of Illinois	Family Health Network	7,793	7,841	7,740 8.1%	(101)	-1.3%
Blue Cross/Blue Shield of Illinois	Health Care Services Corp	5,998	6,201	6,288 6.6%	87	1.4%
Humana Health Plan		4,542	4,588	4,524 4.7%	(64)	-1.4%
Meridian Health Plan		4,332	4,447	4,457 4.7%	10	0.2%
Cigna HealthSpring of Illinois		4,300	4,390	4,410 4.6%	20	0.5%
Next Level (CCE)		3,516	3,423	3,353 3.5%	(70)	-2.0%
<b>CountyCare</b>	<b>Cook County/CCHHS</b>	<b>2,586</b>	<b>2,648</b>	<b>2,704 2.8%</b>	<b>56</b>	<b>2.1%</b>
EntireCare (CCE)	Healthcare Consoritum of IL (St Bernard, Chicago Family, St James, MFS, South Shore, Roseland, HRDI, Metro South)	2,584	2,548	2,468 2.6%	(80)	-3.1%
Together4Health (CCE)	Heartland Health Outreach	2,309	2,273	2,175 2.3%	(98)	-4.3%
Be Well (CCE)	MADO Healthcare	1,380	1,384	1,368 1.4%	(16)	-1.2%
<b>Total</b>		<b>96,255</b>	<b>95,967</b>	<b>95,305</b>	<b>(662)</b>	<b>-0.7%</b>

# Pharmacy Trend to Budget



# 60-day Medicaid Cuts & MCOs

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60-day reduction (5/1-6/30/2015) in payments to Medicaid providers

- Typically around 16.25% reduction
- Many excluded providers including hospitals and FQHCs

‘Down-stream’ 5% PMPM reduction to MCOs

- Approximately \$8.6M reduction to CountyCare

**CountyCare is not implementing the payment reductions to providers**

- Estimated net impact = \$10.6M (\$8.6M revenue + \$2M expense)
- Disruptive to provider network
- Not guaranteed to be permanent
- Additional/different reductions likely starting 7/1